# REAL ESTATE APPRAISAL

VERNLUND PROPERTY STANTACK ROAD MIDDLETOWN, CT

PREPARED BY:

MATTHEW WELINSKY REAL ESTATE APPRAISER POST OFFICE BOX 849 SOUTHINGTON, CT

# SELF CONTAINED REAL ESTATE APPRAISAL

# RESIDENTIAL ACREAGE-VARIOUS PARCELS VERNLUND PROPERTY W/S STANTACK ROAD MIDDLETOWN, CONNECTICUT

#### **AUTHORIZED BY:**

MARTHA S. VERNLUND

1087 ATKINS STREET

MIDDLETOWN, CONNECTICUT 06457

DATE OF VALUATION:

**SEPTEMBER 27, 2001** 

PREPARED BY:

MATTHEW WELINSKY & ASSOCIATES
POST OFFICE BOX 849
SOUTHINGTON, CONNECTICUT 06489

# Matthew Welinsky

Real Estate Appraisals & Consultation

P.O. BOX #849 • SOUTHINGTON, CONNECTICUT 06489

October 22, 2001

Martha S. Vernlund 1087 Atkins Street Middletown, Connecticut

Re:

Various Residential Parcels
Lamentation Mountain
W/S Stantack Road
Middletown, Connecticut
Owner: Martha S. Vernlund

Dear Ms. Vernlund:

Pursuant to your request, I have examined the above-referenced property for the purpose of estimating the <u>market value</u> of the fee simple estate as of September 27, 2001. It is my understanding this report is being prepared for internal purposes relating to a possible acquisition of the property by the Town of Middletown under the State of Connecticut sponsored Open Space Grant Program.

The property being appraised consists of five (5) discrete parcels of land containing a combined area of 58.8± acres located on the westerly side of Stantack Road within proximity to the Berlin and Meriden town lines. The individual lots are identified on Assessor Map 1 as lot 1 and Assessor Map 2 as lots 12, 15, 16 and 18. The lots contain the following areas respectfully: 28.6 acres; 6.5 acres; 6.2 acres; 8.9 acres and 8.6 acres. Collectively, the land is private forestland that is part of the Tri-Town Project identified as Lamentation Mountain. The topography is rolling with undulating character and slopes in an easterly direction. Slopes are generally in the 5%-10% range. A majority of the lots are long and narrow in design with access via an unimproved city road identified as Footit Drive. Footit Drive leads to Stantack Road which is a paper street (town is not obligated to improve) which does limit the overall developmental potential of the land associated with Stantack Road.



Under a market value estimate (fee simple), the highest and best use for the subject property would be for residential development, perhaps similar to properties located on Footit Drive. The R-60 zoning classification requires lots that are approximately 1½ acres in area. However, due to the lack of approved access (Stantack Road is a paper street), the cost associated with developing appropriate access for the 25 lots located on the westerly of Stantack Road must be of a private nature. This could be accomplished on an assemblage basis by all the owners (form group for developmental purposes) or possibly through a sale to a developer who would then construct proper access.

The property is rear located forestland located within the extreme northwesterly section of Middletown. The neighborhood consist of this privately owned woodlands, several private homes in the southerly portion of the area with several larger residential developments in the general area, including one located in Berlin on the northerly boundary of the land under appraisement.

This appraisal is predicated on the assumption that hazardous substances do not exist at the subject property. No apparent evidence of contamination or potentially hazardous material was observed on the date of inspection (see later discussion).

Based upon my investigation of the real estate market in the Middletown area and after considering all of the pertinent facts as set forth in the body of this appraisal report, as of September 27, 2001, the subject property is estimated to have the following market value estimates in fee simple estate:

#### TWO HUNDRED THOUSAND (\$200,000) DOLLARS

LOT #1 - \$85,000 (includes lot 1A)

LOT #12 - \$22,750 LOT#15 - \$27,900 LOT#16 - \$31,150 LOT#18 - \$32,250

Respectfully submitted,

Matthew Welinsky

M. Welinsky & Associates

Certified General Real estate Appraiser # RCG616

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VIEW FROM THE SOUTH SHOWING STANTACK ROAD AND GENERAL NEIGHBORHOOD CHARACTERISTICS



INTERIOR VIEW FROM STANTACK ROAD SHOWING SUBJECT PROPERTY

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#### SALIENT FACTS

Property Address:

Residential Acreage (Lots 1, 12, 15, 16 and 18)

W/S Stantack Road Middletown, Connecticut

Purpose of Assignment:

Market Value appraisal for acquisition purposes by town of

Middletown under open space program

Interest Appraised:

Fee simple interest

Property Type:

Raw residential acreage (unimproved/unapproved)

Five discrete lots ranging from 6.2 acres to 28.6 acres

Key Physical Attributes:

The property being appraised consists of approximately 58.8± acres, which is comprised of five individual lots. The land is rear located forest located east of Lamentation Mountain and west of Stantack Road, a dirt trail that is not a city road (paper street only). The land is comprised of woodlands, wetlands with undulating topography which slopes/drains in an easterly direction from the mountain area. Future development is somewhat restricted, both in a physical sense as well as from a financial perspective. The land is part of Lamentation Mountain (Tri-Town Project) which is a land use plan for Berlin, Middletown and Meriden.

Zoning:

The site is zoned by the town of Middletown as R-60 which permits single family dwellings (60,000 SF minimum size lots).

Assessment:

\$3,750 (Forest classification); taxes are \$155.31

Property Ownership:

Martha S. Vernlund

#### SALIENT FACTS

Date of Inspection:

September 27, 2001

Effective Date of Valuation:

September 27, 2001

Highest and Best Use:

Developmental potential exist but impacted due to physical characteristics of property, locational characteristics including unapproved city road, financial constraints due to above average developmental cost; assemblage may be possible but numerous owners with atypical lot configuration affects developmental potential; highest and best use is for developmental purposes using quasi-city road standards and oversize building lots

**Estimated Marketing** 

Time:

12 months

	INDICATED VALUES:	
Cost Approach:		Not Applicable
Sales Comparison	Approach:	\$200,000*
Income Approach		Not applicable
* represents total	of the five (5) lots under appraisement as follows (a	ssumed conditions):
	Lot #1	\$85,000
	Lot #12	\$22,750
	Lot #15	\$27,900
	Lot #16	\$31,150
	Lot #18	\$32,250

#### IDENTIFICATION OF PROPERTY

The Subject of this appraisal assignment is five (5) unimproved unapproved parcels of residential land that contain a total area of approximately 58.8 acres which are located on the westerly side of Stantack Road in Middletown, Connecticut. The parcels are geographically situated in the extreme northwesterly portion of Middletown near the towns of Berlin and Meriden. The parcel is located within a rural forest area which is part of Lamentation Mountain Tri-Town Project (land use plan).

The individual lots were referenced on various older maps provided by the current owner in addition to being identified on Assessor Map 1 as Lot 1\* and Assessor's Map 2 as Lots 12, 15, 16 and 18. The property is legally defined in Volume 548, Page 16, Volume 627, Page 273, Volume 1183, Page 74, Volume 741, Page 114 and Volume 548, Page 36 of the Middletown Land Records, respectfully.

#### Purpose of Appraisal

The purpose of this appraisal report is to estimate the market value in fee simple estate, as of the date of inspection, September 27, 2001. The market value estimate will reflect a value under its current classification as rear located forest located on Stantack Road, which is classified as a paper street by the City of Middletown.

\* lot 1 (assessor records) includes lot 1 and lot 1A according to the owners records; furthermore, this appraiser was informed by the property owner and the city planner that lot 1 is under title dispute and that a claim was filed regarding ownership; assessor records indicate that Martha Vernlund is the owner; no title search or other investigation was performed by the appraiser as the appraiser is not an expert in this field; lot 1 has been appraised as if owned by Martha Vernlund with this appraisal report subject to review/change pending the receipt of any pertinent information regarding the title issue.

#### Scope of Appraisal

The scope of this residential acreage analysis involved the following logical investigations:

- A physical inspection of the subject property on September 27, 2001 to ascertain pertinent site characteristics including topographical features, neighborhood environs and general physical characteristics that could affect market value:
- An examination of all appropriate legal data including survey plans, assessor's map and references, deeds, wetlands, floodplain and topography maps, etc.
- Research of the general Middletown area for appropriate sales of residential acreage; sales of
  raw land with some developmental potential, sales of forest land and/or land that demonstrates
  some similar characteristics as the subject;
- If possible, a discussion with either grantor, grantee and/or their respective representative regarding confirmation of the sales data and whether any mitigating circumstances existed:
- A synthesis of all pertinent information and market related data was undertaken that will lead to a market value estimate for the five residential zoned parcels in an "as is" status.

#### MARKET VALUE DEFINITION

Market value, as approved and adopted by the Appraisal Foundation and Appraisal Institute is as follows:

... the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their own best interests;
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in US dollars or in terms of financial arrangements comparable thereto; and,
- 5. the price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.'

#### EFFECTIVE DATE OF VALUATION

The physical inspection took place on September 27, 2001 with this date utilized as the effective date of the appraisal.

#### MARKETING TIME

Marketing time is an estimate of the amount of time it might take to sell the property interest appraised at our estimate of market value during the period immediately after the effective date of valuation. The value conclusion reported herein assumes a marketing period of approximately one-year.

<sup>&#</sup>x27; Standards of Professional Appraisal Practice of the Appraisal Institute and Uniform Standards of Professional Appraisal Practice, The Appraisal Foundation, 1994, page 7.

#### HISTORY OF THE SUBJECT PROPERTY

General: According to the assessor records of Middletown, the subject property is currently in the ownership of Martha S. Vernlund. The property had been in the family since circa 1938 with various other parcels acquired by Robert and Martha Vernlund in 1963. Martha Vernlund acquired Lot 16 in 1985. The property has existed as forestland and has not been approved/improved over the years. The property is part of the Lamentation Mountain Tri-Town Project, which is a land use plan prepared in 1994 for the towns of Berlin, Middletown and Meriden. The plan was prepared to assist all three towns to work on a conservation and development plan for Lamentation Mountain, which is located within all three towns.

#### CRITICAL DISCLOSURES AND LIMITING CONDITIONS

The value estimated in this appraisal report is subject to the following critical disclosures and limiting conditions, in addition to the standard Assumptions and Limiting Conditions located at the end of this report.

Standards: This appraisal report attempts to satisfy appropriate federal (FIRREA), industry (USPAP), and client standards.

Statement of Appraiser Competence: Matthew Welinsky & Associates states that Matthew Welinsky has the experience and educational background to appraise residential land such as the subject property.

ADA: We have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the Americans with Disabilities Act (ADA), nor have we considered possible noncompliance with the requirements of ADA in estimating the value of the property.

Hazardous: This appraisal is predicated on the assumption that hazardous substances do not exist at the subject property. Hazardous substances cover any material within, around, or near a property that may have a negative effect on its value, including, without limitation, hazards that may be contained within the property, such as friable asbestos or lead paint; and external hazards, such as toxic waste or contaminated ground water. No apparent evidence of contamination or potentially hazardous materials was observed or reported on the date of inspection. Members of this appraisal office are not qualified to determine the existence of, nor is any certification made as to the presence or absence of, any hazardous substances. No responsibility is assumed for any such conditions, nor for any expertise or engineering knowledge required to discover them.

## Middletown

## Connecticut

Town Hall P.O. Box 1300 Middletown, CT 06457

(860) 344-3401

Belongs to Middlesex County

Hartford Labor Market Area Middlesex County Economic Dev. Region

Midstate Planning Area

incorporated in 1653

		[7]	Kustate Pi	amung Area							acceporat	od in 1633
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Grade 5 21.6	Grade 7	24.4	High Sch	ool 21.5								

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Connecticut Department of Economic and Community Development

Town Profiles 1998-1999

#### Connecticut Town Profiles 1998-1999

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URL www.state.ct.us/ecd/research

## Middletown

Connecticut

=	Governn	ent	<b>}</b>				· · · · · · · · · · · · · · · · · · ·	·			
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-	tal Beds	1 275	1 275					ast Cable 13-3000	vision of Mi	ddletown	, Inc.

DECD Research Section, Public and Government Relations Division

Page 2 of 2

#### COMMUNITY DATA

The number of residential building permits in Middletown over the past several years are as follows:

Calendar Year	Number of Permits
2001	90+ through September
2000 (fiscal year)	103 +
2000	135 ±
1999	80-85 (data incomplete)

The number of building permits for single family dwellings has stabilized over the past several years and has demonstrated an aggressive residential marketplace. Strong demand for housing coupled with very attractive mortgage rates has keep residential construction busy and one of a few industries not currently affective by today's uncertain economic climate.

The current residential marketplace is aggressive due to pent up demand from the early to mid 1990's and because mortgages rates are at an all time low. Thus, the land component becomes more valuable as developers are anticipating a strong residential marketplace over the future years. The residential dwellings that are currently being built demonstrate that today's buyer want luxury along with larger size dwellings. Thus, many of the subdivisions under construction in Middletown (as well as other communities) are large dwellings (2,500-3,000 SF) with numerous amenities. The land is the most important component and there exist only a certain amount of land capable to be utilized for developmental purposes.

The following chart represents a sampling of subdivisions that have been approved over the past several years that are currently under development within proximity to the subject property. This mini-discussion has been developed to reflect the current residential marketplace within the general area where the subject property is located. The supply/demand spectrum is pertinent to any land valuation as a scarcity of either factor would certainly affect market value of land and/or building lots.

Our general investigation indicated that the market, specifically at the upper end of the pricing scale, has begin to demonstrate some lessening of demand. This is due to the abundance of recent layoffs relating to the larger firms tied to the technology and communications field. Additional problems relating to the terrorist attacks and the travel industry along with the problems currently being experienced by the stock market have all contributed to this problem. Only time with tell if the general real estate marketplace will also be affected or will be able to handle the current talk of a pending recession which some economist believe has already arrived.

#### COMMUNITY DATA

IDENTIFICATION	# OF BUILDING LOTS	COMMENTS
Pinehurst Estates	11	24.40 acres subdivided into 11
Atkins Street	R60	approved lots, executive style
		homes under construction
Steeple Chase	45 lots	Upscale development of larger
Atkins Street		homes, mountain views with
		trails, starting at \$435,950, 3
		homes sold, limited activity
		taking place at this time
Westfield Hills	15 lots	Package homes starting at
Chelsea Court	existing subdivision	\$309,900; older section
(off Atkins Street)		established, new section under
	ļ	construction and near
		completion of 15 new home
		sites
Old Farms West	22 lots	Packaged homes constructed,
South of Footit Drive		executive nature, all homes
		completed and sold

In addition numerous smaller subdivisions have been approved or existing ones have been granted extensions or new phases. A majority of subdivisions offer 'packaged homes" in lieu of selling individual lots.

In conclusion, the following comments provide a summary of the current residential marketplace:

- The residential marketplace is strong and expected to continue
- Sales prices are increasing for lots and/or new construction
- Demand is for dwellings in the 2,200-2,800 SF range
- Estimated lot inventory is 1.5 2.0 years
- · Past 3 years have indicated strong demand for new housing
- Attractive mortgage rates are available on a fixed basis
- Average sale price for new dwellings are in the \$270,000-\$350,000 range
- Several newer subdivisions are in the \$400,000 and up range

The previous data is considered supportive documentation that residential land is still in strong demand and that developers are actively seeking land capable of subdivision development.

#### NEIGHBORHOOD DESCRIPTION

#### LOCATION

The subject is located in the extreme northwesterly section of the Town of Middletown. The neighborhood is generally bounded to the north by undeveloped forest land/town line of Berlin and the Spruce Brook Road subdivision, to the west by Lamentation Mountain and forest land, to the south by Footit Drive residential properties and a residential subdivision and to the east by Atkins Street which contains a mixture of residential properties including several subdivisions under development.

#### **ACCESS**

The subject is located off Stantack Road with each lot having frontage on Stantack Road which is reported as not being an approved road (paper street) belonging to the town of Middletown. The property is accessible from Footitotite which is a gravel based accepted city road.

#### **INFLUENCES**

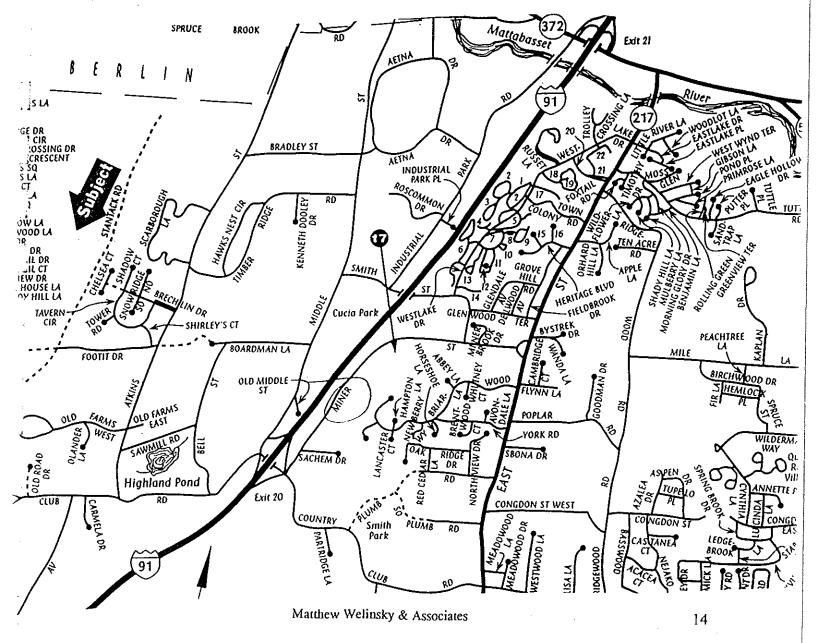
The immediate neighborhood is comprised of a scattering of residential dwellings along Footit Drive with several dwellings located at the intersection of Footit Drive and Stantack Road. The area demonstrates a rural residential character with a majority of the area unimproved forest land. It is evident the improvements surrounding the subject property are residential and vary from average to good overall quality. New residential development is taken place off Atkins Street within several subdivisions under development.

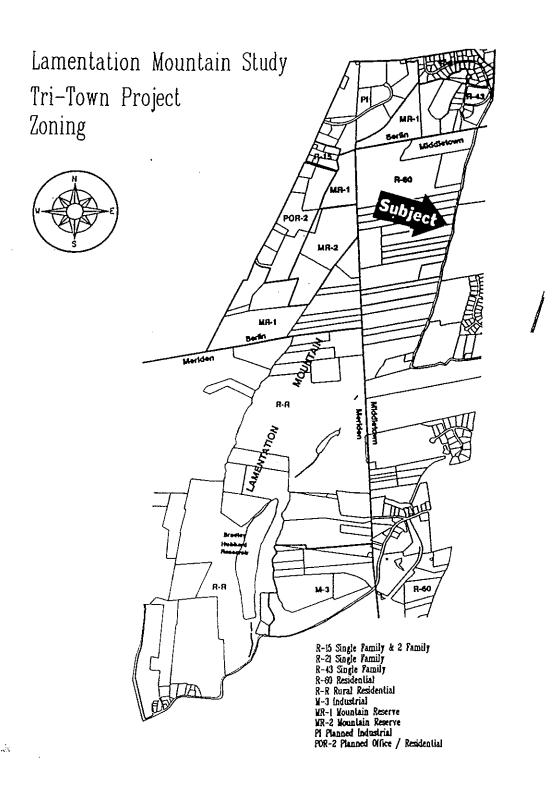
Additional neighborhood influences include the adjacent towns of Meriden and Berlin. Both town lines are within 1-2 miles from the subject with a good quality residential subdivision located in Berlin just north of the subject property. The town of Berlin up to the Middletown town line has abandoned Stantack Road. The subdivision has a gate across the Stantack Road (gravel path) access into Middletown. A discussion with the town of Berlin (engineering department) indicated that the abandonment had taken place, however, the land had not been allocated to either the adjacent owners or the former owners. No other data was available.

#### NEIGHBORHOOD DESCRIPTION

#### CONCLUSION

The subject property is located in a residential area that demonstrates rural characteristics however, it is reasonably convenient to services, I-91 and neighboring towns. The subject is five raw parcels of residential land that is a portion of the Lamentation Mountain project, which is a three-town land use plan. All lots have frontage on Stantack Road with rolling/undulating topography that slope in an easterly direction. Its greatest asset is its privacy along with some potential for development. Its least desirable asset is that Stantack Road is not an approved city road, which impacts the overall developmental potential (see later discussion). General locational characteristics are considered average to below average with the area offering a great deal of privacy.





#### ZONING

Classification:

Residential (R-60)

Permitted Use:

Single family dwelling is a permitted use. Additional uses include the

following: farming or other agriculture use, and residential unit business

pursuit.

Special Exception:

Child Care facilities, Natural Resource Extraction, Cemeteries and other

places of burial of the dead, Churches and other places of worship,

Outdoor Recreational uses such as parks, playgrounds, etc., Leaf

composing area.

**Dimensional Requirements:** 

Required

Minimum Lot Area	60,000 square feet
Minimum Frontage	200 feet
Minimum Side Yard	20 feet
Minimum Rear Yard	30 feet
Minimum Front Yard	50 feet
Maximum Lot Coverage	25%
Maximum Duilding Halate	

Maximum Building Height

36 feet or 3 stories

Rear lots require not less than twice the required size of a lot for the zone the rear lot is located in except no rear lot must be greater than 80,000 square feet; fee simple access in the same ownership as the lot is necessary with a width of not less than 25 feet from a City street.

In conclusion, the subject property is located on a road that is classified as a paper street only. The city indicated that they are not under any obligation to improve the existing dirt trail to a road acceptable to city standards. Therefore, developmental activity would be of a private nature and probably, would involve the "assemblage factor" (see later discussion in highest and best use).

#### REAL ESTATE TAXES

The Town of Middletown underwent revaluation effective October 1, 1998. Full re-valuations take place at 10-year intervals. Middletown is currently operating in the 2000 Grand List year with an applicable tax rate of 30.3 mills, adjusted for Westfield at 1.2 mills, for an adjusted tax rate of 31.5 mills. Taxes for the 2000 Grand List are due in July of 2001 and January of 2002. According to the tax assessor's office, the following assessments are based on a forest classification, which is based on a land value of \$120/acre

#### Map 1, Block 9-1, Lot 1 & 1A

Total Assessment \$2,390

Tax Rate \$\frac{x}{31.5}\$ mills

Total Tax Liability \$75.29

#### Map 2, Block 9-1, Lot 12

Total Assessment \$550

Tax Rate x 31.5 mills

Total Tax Liability \$17.33

#### Map 2, Block 9-1, Lot 15

Total Assessment \$520

Tax Rate \$\frac{x 31.5 \text{ mills}}{x 31.5 \text{ mills}}\$

Total Tax Liability \$16.38

#### Map 2, Block 9-1, Lot 16

Total Assessment \$750

Tax Rate \$\frac{x}{31.5}\$ mills

Total Tax Liability \$23.63

#### Map 2, Block 9-1, Lot 18

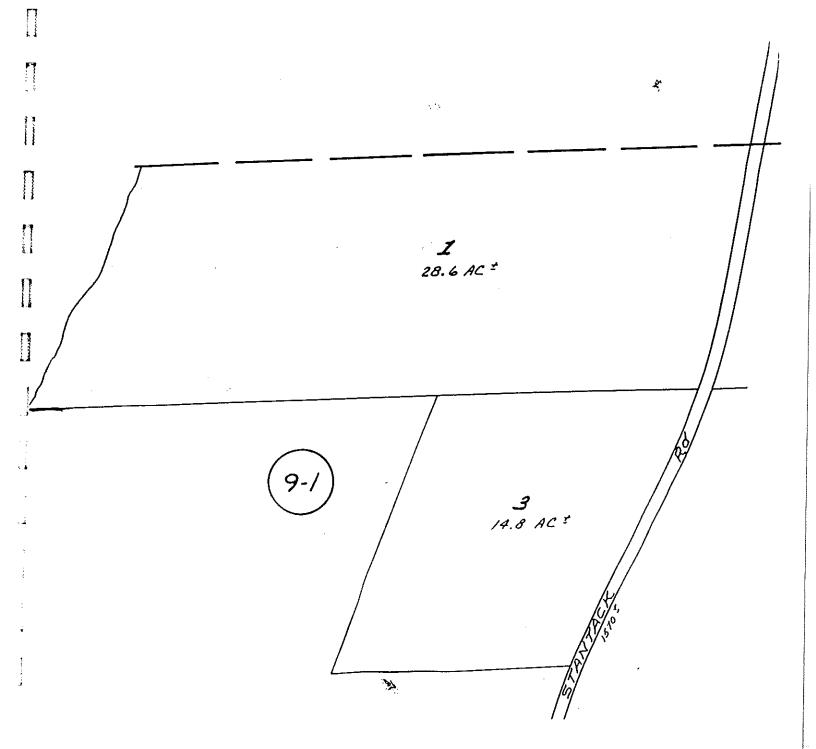
Total Assessment \$720

Tax Rate \$\frac{x \ 31.5 \ \text{mills}}{22.68}\$

Middletown Historical Mill Rates

Year	Mill Rate	Annual Change
1994	22.9	_
1995	23.1	0.9%
1996	23.1	0.0%
1997	24.4	5.63%
1998	28.1	15.16% *
1999	29.0	3.2%
2000	30.3	4.5%

The overall tax rate has remained relatively stable since 1994 through 1996. Tax year 1997 experienced a 5.63% increase. The increase from 1994 through 1997 had only been approximately 6.55% which indicates an average increase of approximately 2.2% on an annual basis. The revaluation took place in 1998\*. Annual increases since the re-valuation have average approximately 3.85%. Therefore, future tax increases, if necessary, will be calculated at the 4.0% level.



#### PHYSICAL CHARACTERISTICS

Lot#

Lot 1 (volume 548, page 16); includes lot 1A

Area:

28.6 acres

Street Frontage:

750 ± feet of frontage on westerly side of Stantack Road

Shape:

Rectangular shaped (slight irregular configuration)

Character:

Forest land

Topography:

Rolling, undulating, 5%-10% slopes

Soil Type:

CyC (Cheshire Holyoke), Wt (Extremely stony silt loam) \*\*

Wetlands:

Several watercourses noted in area, partial wetlands

Utilities:

Electric (from Footit Drive and lower part of Stantack Road), well

and septic necessary.

Developmental Potential:

See previous discussion; 3 lots possible per zoning regulations\*\*

Easements:

Noted recorded

Flood Zone:

09 0068 0001 C (Panel not printed, not located in flood zone)

Restrictions:

Paper road, city under no obligation to improve\*\*

Miscellaneous:

<sup>\*</sup>no environmental report available, status unknown

<sup>\*\*</sup> no perc information available, road development possible by owners and/or developer via assemblage

12.5 AC ! **6** 12.0 AC ± 1, 2628.54 #51-91 0.8 AC + 1690,28 :**8** 8.6AC ± # 1-92 1846.88 9. 11.5 AC \* 10 6.9 AC + // 6.8 AC = 12 6.5 AC ± 15 6.2 AC \*

#### PHYSICAL CHARACTERISTICS

Lot#

Lot 12

Area:

6.50 acres

Street Frontage:

 $170 \pm \text{feet of frontage on westerly side of Stantack Road}$ 

Shape:

Rectangular shaped (long narrow configuration)

Character:

Forest land

Topography:

Rolling, undulating, 5%-10% slopes, and greater slopes in west

direction

Soil Type:

CyC (Cheshire Holyoke)\*

Wetlands:

Some wetlands noted, watercourse

Utilities:

Electric (from Footit Drive and lower part of Stantack Road); well

and septic necessary.

Developmental Potential:

See previous discussion; 1 lot possible per zoning regulations\*\*

Easements:

None recorded

Flood Zone:

No flood zone (panel not printed)

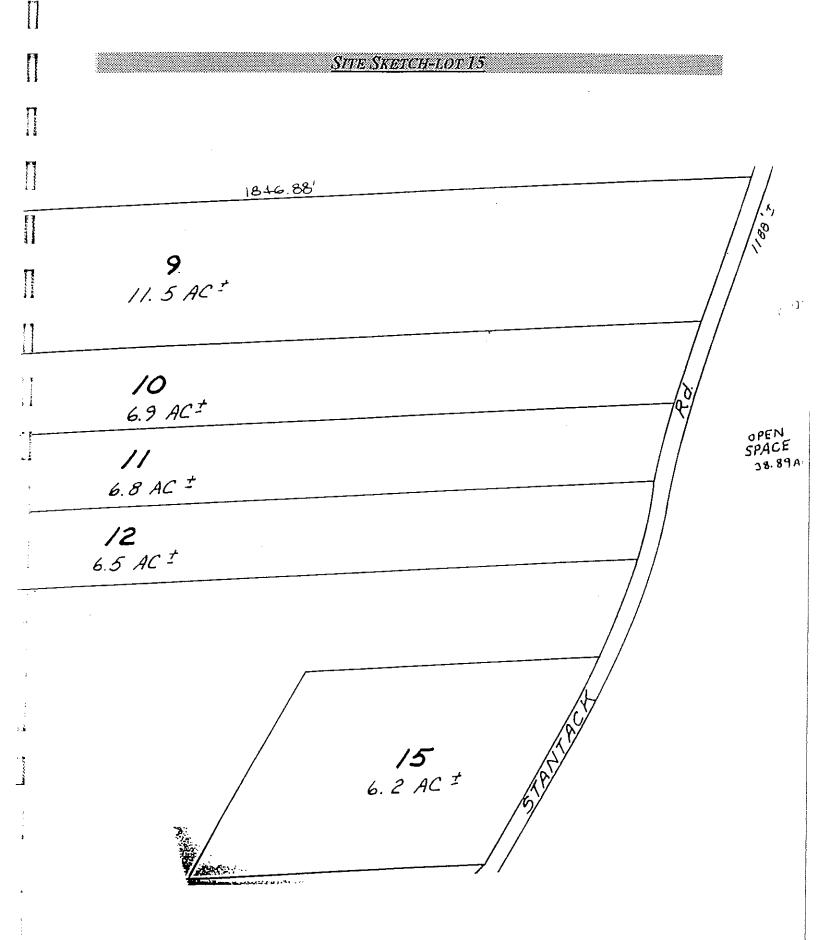
Restrictions:

Paper road, city under no obligation to improve\*\*

Miscellaneous:

<sup>\*</sup>no environmental report available, status unknown

<sup>\*\*</sup> no perc information available, road development possible by owners and/or developer via assemblage



#### PHYSICAL CHARACTERISTICS

Lot #

Lot 15

Area:

6.20 acres

Street Frontage:

500 ± feet of frontage on westerly side of Stantack Road

Shape:

Rectangular shaped

Character:

Forest land

Topography:

Rolling, undulating, 5%-10% slopes

Soil Type:

YaC, CyC \*

Wetlands:

None noted (subject to available maps)

Utilities:

Electric (from Footit Drive and lower part of Stantack Road); well

and septic necessary.

Developmental Potential:

See previous discussion; 2 lots possible per zoning regulations\*\*

Easements:

None recorded

Flood Zone:

Panel not printed in flood zone)

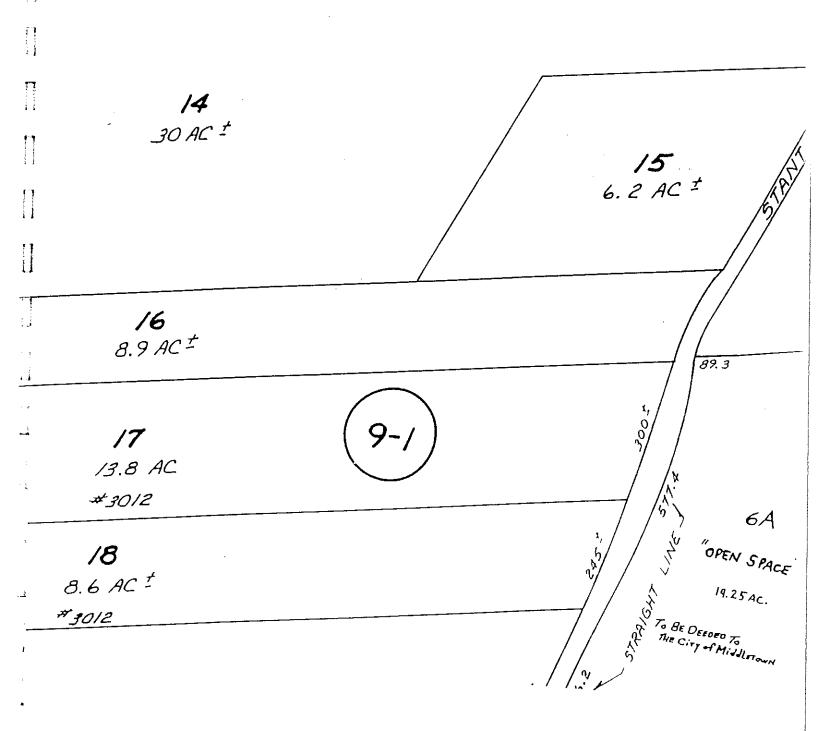
Restrictions:

Paper road, city under no obligation to improve\*\*

Miscellaneous:

<sup>\*</sup>no environmental report available, status unknown

<sup>\*\*</sup> no perc information available, road development possible by owners and/or developer via assemblage



#### PHYSICAL CHARACTERISTICS

Lot#

Lot 16

Area:

8.90 acres

Street Frontage:

220 ± feet of frontage on westerly side of Stantack Road

Shape:

Rectangular shaped (long narrow configuration)

Character:

Forest land

Topography:

Rolling, undulating, 5%-10% slopes

Soil Type:

CyC (Cheshire Holyoke), Wt (Extremely stony silt loam) \*

Wetlands:

Watercourse, some wetlands per town maps

**Utilities**:

Electric (from Footit Drive and lower part of Stantack Road); well

and septic necessary.

Developmental Potential:

See previous discussion; 1 lot possible per zoning regulations\*\*

Easements:

None recorded

Flood Zone:

Not printed in flood zone)

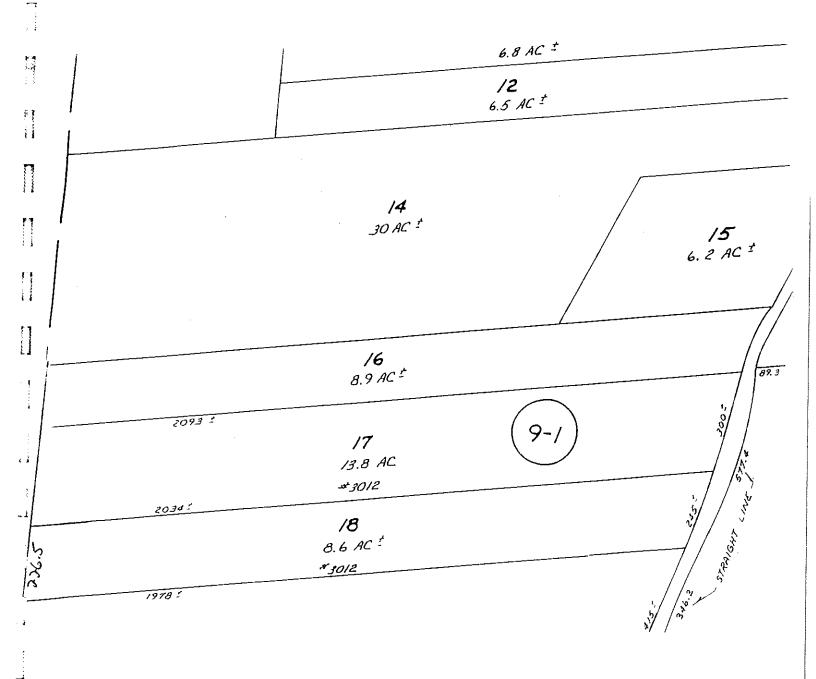
Restrictions:

Paper road, city under no obligation to improve\*\*

Miscellaneous:

<sup>\*</sup>no environmental report available, status unknown

<sup>\*\*</sup> no perc information available, road development possible by owners and/or developer via assemblage



#### PHYSICAL CHARACTERISTICS

Lot#

Lot 18

Area:

8.60 acres

Street Frontage:

245 ± feet of frontage on westerly side of Stantack Road

Shape:

Rectangular shaped (long narrow configuration)

Character:

Forest land

Topography:

Rolling, undulating, 5%-10% slopes

Soil Type:

CyC (Cheshire Holyoke), YaC (Yalesville Fine Sandy Loam) \*

Wetlands:

Wetlands and watercourse

Utilities:

Electric (from Footit Drive and lower part of Stantack Road); well

and septic necessary.

**Developmental Potential:** 

See previous discussion; 1 lot possible per zoning regulations\*\*

Easements:

None recorded

Flood Zone:

Panel not printed in flood zone)

Restrictions:

Paper road, city under no obligation to improve\*\*

Miscellaneous:

<sup>\*</sup>no environmental report available, status unknown

<sup>\*\*</sup> no perc information available, road development possible by owners and/or developer via assemblage

#### HIGHEST AND BEST USE

According to the Appraisal Institute, highest and best use is defined as:

The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum profitability. <sup>2</sup>

Followwing this definition it can be safely assumed that no informed or well-advised owner would be warranted in selling for a price lower than that available for the best use. Once land is improved with a substantial structure, the result becomes an integrated unit. When a parcel of land is improved, the integrated unit (land and improvements) is normally continued in the use for which it was originally designed as long as the land and improvements combined have a higher market value than the land alone, as if vacant and available for a better use.

The highest and best use is not determined through subjective analysis by a particular individual, but is shaped by the competitive forces within the market. The imperfect real estate market determines the feasible, probable, and actual uses. The market, in terms of supply and demand, substitution, balance, and conformity are the basic tools for analyzing the relationships between economic behavior and the highest and best use.

To analyze the highest and best use, two distinctions must be made. First, the highest and best use of the site as though vacant and available for use is determined. Second, the highest and best use of the improved property (if appropriate) is analyzed and estimated.

The subject property is vacant residential acreage and therefore, a highest and best use as if vacant is applicable.

<sup>&</sup>lt;sup>2</sup> The Dictionary of Real Estate Appraisal, Third Edition; Appraisal Institute, 1993

#### HIGHEST AND BEST USE)

#### HIGHEST AND BEST USE AS IF VACANT

According to the definition of highest and best use, it is appropriate to analyze the site as it relates to the following four factors: legality of use, physical possibilities, financial feasibility and maximally productive.

#### Legally Permissible

The subject site is situated in the R-60 zone which permits single-family residential use and several special exception uses. The current use of the site is as vacant land that historically has existed as forestland accessible via a dirt trail. Legally, the subject land can be developed, however, Stantack Road (existing dirt trail) is only a paper street and the city of Middletown has no obligation to improve (see letter in addenda). A road similar to Footit Drive would require co-operation between all landowners and/or assemblage via a developer. Once the road is built to quasi-city standards (similar to Footit Drive per city planner), the subject lots would indeed be capable of development (see below). Besides restrictions imposed by the city of Middletown via zoning regulations, the appraiser is not aware of any other public or private restrictions.

#### Physically Possible

The 58.8± acres is made up of five (5) individual lots located on Stantack Road. All lots are similar in configuration, characteristics and topographical features. All lots conform to at least minimum zoning regulations for building purposes. Several parcels could be subdivided for additional lots. However, the major problem is that no information concerning the percolation character (septic system design) is available. It is possible that engineered septic systems would be necessary. The other major problem is that the road development would have to be completed for the lots to be considered appropriate for developmental purposes (see feasibility comments below)

#### Financially Feasible and Maximally Productive

The financially feasible factor relates to whether or not there is demand for new single family dwellings and whether building lots and/or 'packaged homes' can achieve the necessary dollar amount to warrant the feasibility of such a development. Our previous discussion and statistics

#### HIGHEST AND BEST USE

involving current supply of building lots, demand, pricing schedules, etc. would appear to support the utilization of the parcel for development (similar to Footit Drive properties). In theory, the owners would unite and form a developmental group wherein each property owner would be responsible for their pro-rata share of road cost. In theory, the land could be sold to a developer who would gain approval of the proposed subdivision and then begin the infrastructure construction (similar to Footit Drive). The only problem with selling the land to a developer is that all property owners must agree on the sale. The first scenario appears more reasonable. Once the cost of the road is determined, the value of each lot would be the projected market value estimate minus the pro-rata share of the road construction. Thus, the feasibility could be determined rather easily. Lots with longer frontage would pay more road cost, however, in theory, they can be subdivided to create additional lots.

Current lot prices are between \$70,000 to \$100,000+ and vary per specifics depending on location and neighborhood developmental characteristics. Lot prices have increased over the past 12-24 months. Current new dwellings are average approximately \$120-\$135/square foot of gross building area and generally range from \$275,000 to \$350,000 for new colonial style dwellings that range from 2,200 to 2,800 square feet (exceptions noted).

#### Conclusion

Based upon current zoning regulations, physical factors/characteristics and economic conditions (projected), the <u>Highest and Best Use</u> of the property under appraisement is for development as a residential subdivision, similar in design to Footit Drive, with larger lots within a forest setting, and in accordance with the Middletown Zoning Regulations. It should be noted that the subject property has no approvals granted and must receive all necessary zoning and wetland permits to be capable of development. Furthermore, an agreement (in theory) must be reached with the property owners to improve the access road. Based upon current information, the subject property, at least in theory, has the probability of being capable of being developed. This is not to say that problems don't exist but, in totality, the subject would have potential to be developed. The fact that potential to develop the land does exist will affect the achievable value of the land.

#### OVERVIEW OF APPRAISAL PROCESS

#### INTRODUCTION

The three traditional approaches to the appraisal of real estate have become institutionalized in the recent past. These conventional methods are known as the Cost Approach, the Sales Comparison Approach, and the Income Approach.

#### COST APPROACH

The Cost Approach requires an estimation of the cost to reproduce or replace the existing and proposed improvements on the property. Accrued depreciation from physical, functional, and economic sources is subsequently deducted to arrive at a cost less depreciation. The estimated land value and entrepreneurial profit is then added to arrive at a total value.

#### SALES COMPARISON APPROACH

The Sales Comparison or Market Data Approach consists of the collection and analysis of data relevant to actual sales of properties deemed comparable. Properties, which have been sold, are compared to the property under appraisal and adjustments to the sale prices are made based on differences between the subject and comparable sales. Adjustments are typically made for location, date of sale, building age, quality of construction, financing and projected income.

#### **INCOME APPROACH**

The Income Approach converts anticipated future cash flows into a present value estimate. This method is based on the premise that motivation for a property purchase is a function of the anticipation of future benefits to be gained from the investment. The potential purchaser, in essence, will trade the purchase price of a property for a projected income stream to be received in the future. Conversion of the anticipated cash flow into a value indication commonly occurs in the form of discounted cash flow analysis or application of a single capitalization rate to a stabilized income estimate.

#### CONSIDERATION OF THE THREE APPROACHES TO VALUE

These three methods are not mutually exclusive approaches to deriving an estimate of most probable selling price, but are interdependent methodologies, each relying on components from at least one of the other approaches. Hence, the cost approach requires extensive market data to

### **OVERVIEW OF APPRAISAL PROCESS**

derive estimates of depreciation and to determine the value of land as if vacant. This approach may also require income data to make adjustments for functional and economic obsolescence. The sales comparison approach requires application of methods from the income approach to make adjustments for differences in income that have influenced the sale price. Consideration of market data is also required for the income approach in the selection and application of equity, capitalization, and discount rates as well as an estimation of income and expenses.

### MOST PROBABLE BUYER

Critical to the selection of a valuation method and value parameters is a determination of the most probable buyer group and an analysis of their purchase motivations. Generally, the pool of potential buyers can be divided into three groups with independent objectives: (1) a buyer purchasing the property for his own use; (2) an investor seeking a competitive return on his investment; and (3) a speculator seeking appreciation.

There is often overlap among the three objectives, though usually the specific buyer has a primary objective while others are secondary. The most probable buyer will depend on the characteristics of the property, the local market and macroeconomics conditions. In the case of the subject property, the potential purchaser is expected to be a local developer familiar with Middletown.

### CONCLUSION

Consequently, it is our opinion that purchasers and sellers, at least intuitively, consider components of all three approaches in the process of negotiating an acceptable price for a particular property. Due to the fact that the subject property is "raw" land, only the Sales Comparison Approach was considered appropriate to estimate value. This approach represents the most direct and accurate simulation of market behavior, and is explicitly employed by buyers and sellers making acquisition and disposition decisions. In this context, sales of residential land used for residential development purposes located in the city of Middletown were researched and analyzed. Those sales that displayed characteristics that were considered similar to the subject property were considered the most appropriate sales. Pertinent factors considered within this

### OVERVIEW OF APPRAISAL PROCESS

appraisal were the <u>available utilities</u>, <u>location</u>, <u>topographical features</u>, <u>approval status</u> and the <u>developmental potential</u> of the subject property.

The subject property consist of approximately 58.8 acres of raw residential land that is comprised of 5 lots within a dense forest setting. The property has no approvals and has remained in its natural state over the years. The property will be appraised "as is" with the assumption that the land does have some developmental potential. The Sales Comparison Approach is typically utilized when a land value is projected. Within this approach to value, sales of residential land are analyzed, compared to the subject property and adjusted for all appropriate factors that may influence value. The sales selected should demonstrate some similar characteristic as the subject. The typical unit of comparison is sale price per acre and most importantly, sale price per building lot (approved or proposed/hypothetical). Since the subject is considered raw land with some potential for development, sale price per acre is considered the dominant unit of comparison.

The appropriate sales will now be presented for your perusal, followed by a discussion of each sales including an adjustment grid wherein each sale is compared to the subject for appropriate factors that influence value. Each sale will include a sketch of the property. Following the acreage sales, a summary table will be presented of additional land and/or building lot sales that took place within Middletown over the past several years. These sales are pertinent as when adjusted, could reflect the "retail value" of the subject lots assuming the access road is complete. The cost of development (pro-rata share), when subtracted from the projected retail value, would reflect the raw lot value, assuming the road was constructed.

Thus, this secondary approach should be compared to the per acre valuation as a check of the reasonableness of our projection. Also, this residual approach will be utilized to form a value range considered appropriate for the subject property.

### MARKET SALE 1

Location/Address

Stantack Road

Map 2, Block 9-1, Lot 6

Middletown, CT

Grantor

Nancy C. Caputi

Grantee

Roger C. & Tammy A. Anderson

Date of Sale

January 28, 1999

Recorded Sale Price

\$14,500

Reference

Volume 1188, Page 481; Warranty Deed

Prop. Rights Conveyed

Fee Simple

### Land Data:

Zone

Residential District (R-60)

Land Area

12± acres (assessor map); 10 acres, more or less per deed

Frontage

200 ± (scaled from map)

Shape

Rectangular

Topography

Rolling topography

Utilities

Water [N], Sewer [N], Gas [N], Elec. [Y\*], Phone [Y\*]

Neighborhood

Forest, some scattered residential \* (available from Footit Drive

and/or lower Stantack Road, access to lot is dirt trail)

Other Site Imp.

None

Type development

None, scattered dwellings, forest location

Amenities

Map/Block/Lot

None

Assessor Map 2, Block 9-1, Lot 6

Verification Source

Warranty Deed

Conditions of Sale Marketing Time

Quasi-Arms-length (possible motivated seller) 7 days (asking \$22,500-subject to probate)

Comments

Grantee pays taxes due on list October 1, 1997 second half and

thereafter

Financing:

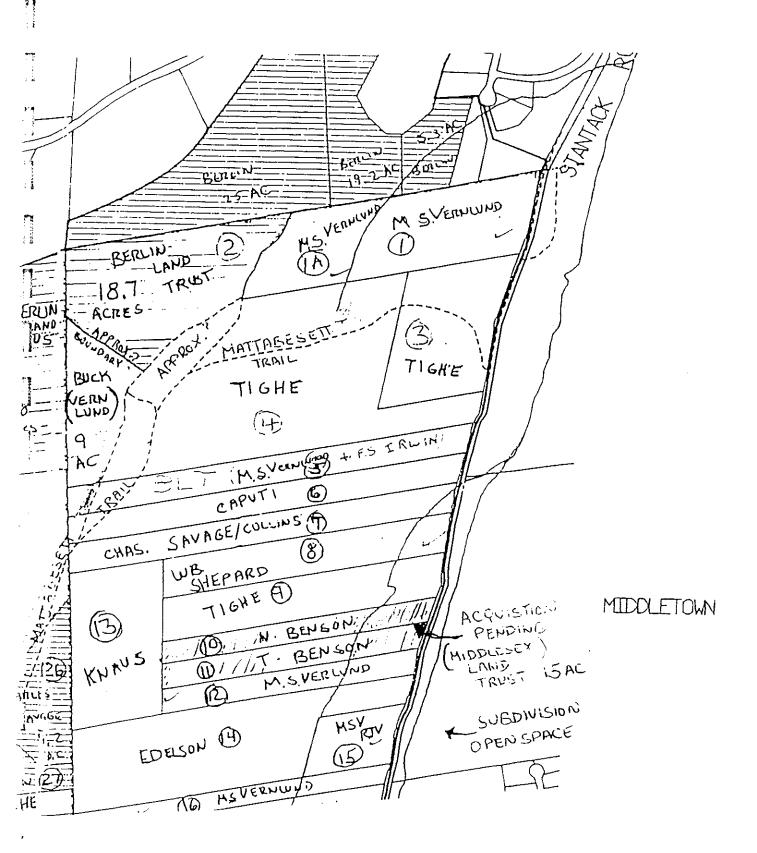
None listed

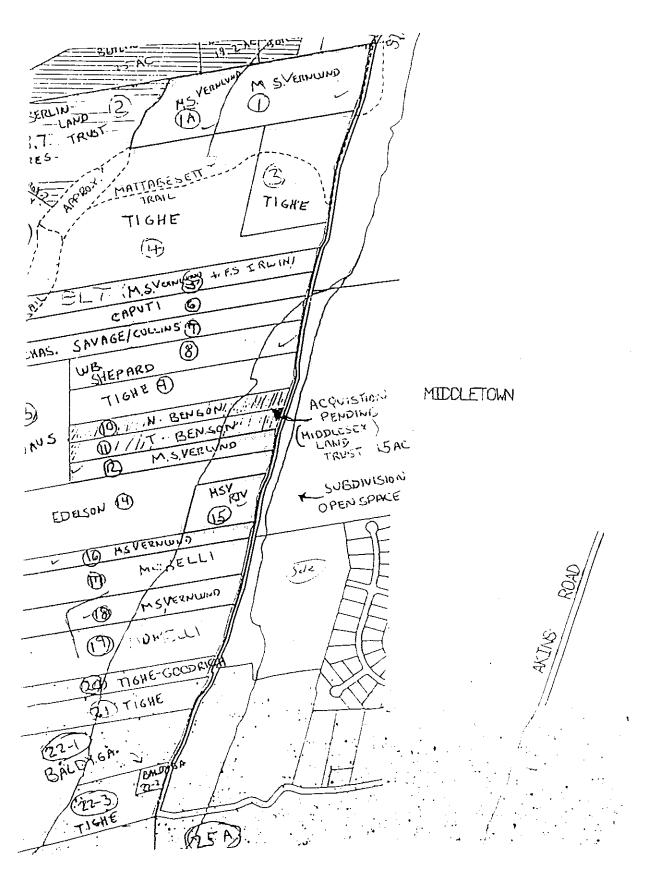
Sale Price/Acre (assessor map)

\$1,208

Sale Price/Acre (deed)

\$1,450





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### MARKET SALE 2

Location/Address

Stantack Road

Assessor Map 2, Block 5-1, Lot 6A

Middletown, CT

Grantor Grantee

JDC Realty LLC GL-Meadow LLC

Sale Date Recorded Sale Price

October 29, 1999

Reference

\$150,000

Volume 1218, Page 260 (Warranty Deed)

Prop. Rights Conveyed

Fee Simple

## **Land Data:**

Zone

Residential District (R-15)

Land Area

23.55 acres

Frontage

Access from existing subdivision (50' ±); frontage on Stantack

Road of 1,180.20 feet

Shape Topography Slightly irregular Level to sloping

Utilities

Water [Y], Sewer [N], Gas [Y], Elec. [Y], Phone [Y]

\*extension of adjacent subdivision

Neighborhood

Residential subdivision, forest and wetlands associated with

Stantack Road

Other Site Impr.

None

Type Development

Conventional

Amenities Map/Lot

None

Map 2, Block 5-1, Lot 6A

Verification Source Conditions of Sale

The assessors office and warranty deed

Marketing Time

Bank sale (motivated seller); below market transaction Unknown

Comments

Map 455-3 (town clerk)

Financing:

Open End Mortgage Deed, Construction Mortgage, Savings Bank of Manchester provided a \$250,000 mortgage, 200 basis points above bank's base rate; initial rate of 10.25%, due in full

October 28, 2001

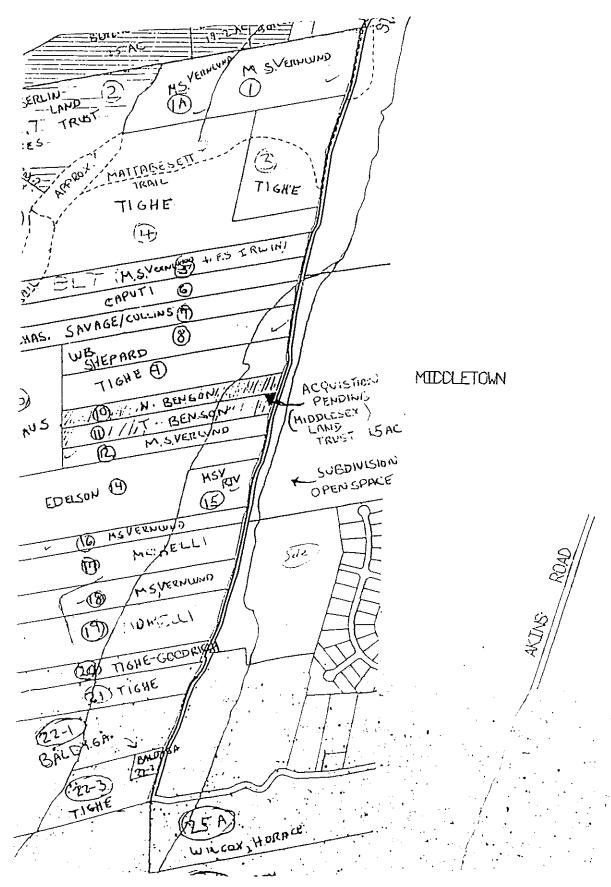
Sale Price/Acre

\$6,370

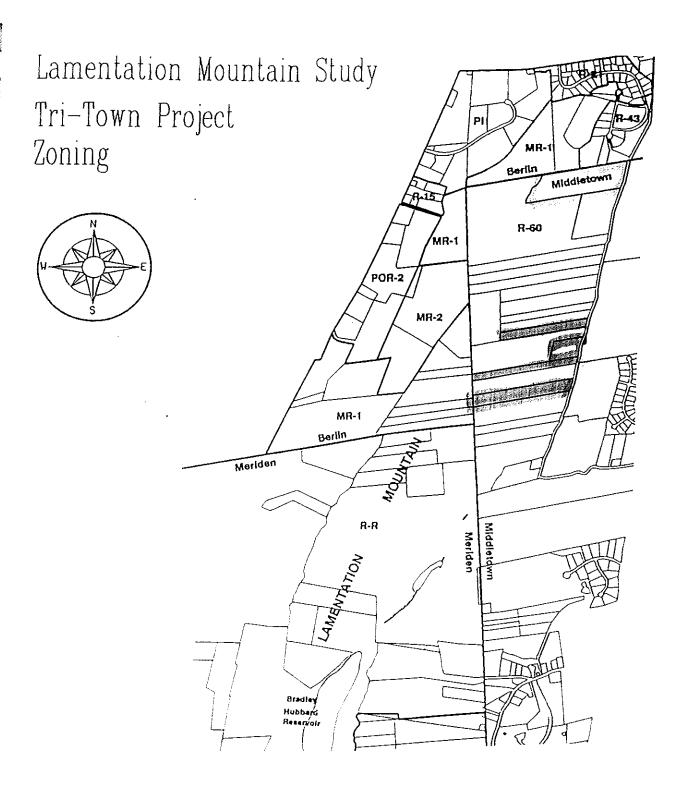
Sale Price/Lot

\$10,000\*

<sup>\*15</sup> lots indicated by appropriate sources



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### MARKET SALE 3

Location/Address

Rizza Property, Atkins Street & Stantack Road

Assessor Map 1, Block 5-1, Lot 2, Middletown, Connecticut

Grantor

Joseph Michael Rizza, (Margaret Jean Rizza Ellsberg & Joan M. Ellison)

Grantee

City of Middletown

Date of Sale Recorded Sale Price May 4, 2001 \$350,000

Reference

Volume 1261, Page 575-9; Warranty Deed

Prop. Rights Conveyed

Fee Simple

### Land Data:

Zone

Residential District (R-60)

Land Area

65 acres

Frontage

1,300± feet on Atkins Street; 1,570 feet on Stantack Road

Shape

Irregular

Topography Utilities

Rolling to undulating, level Electricity, telephone.

Neighborhood

Residential and vacant land

Other Site Imp.

None

Type development

Mature neighborhood, new subdivisions and existing dwellings

Amenities

VOIC

Map/Lot

Map #2998 (town clerk)

Verification Source Conditions of Sale Warranty Deed None noted

Marketing Time

N/A

Comments

Difficult land to develop due to configuration and large wetlands area

Financing:

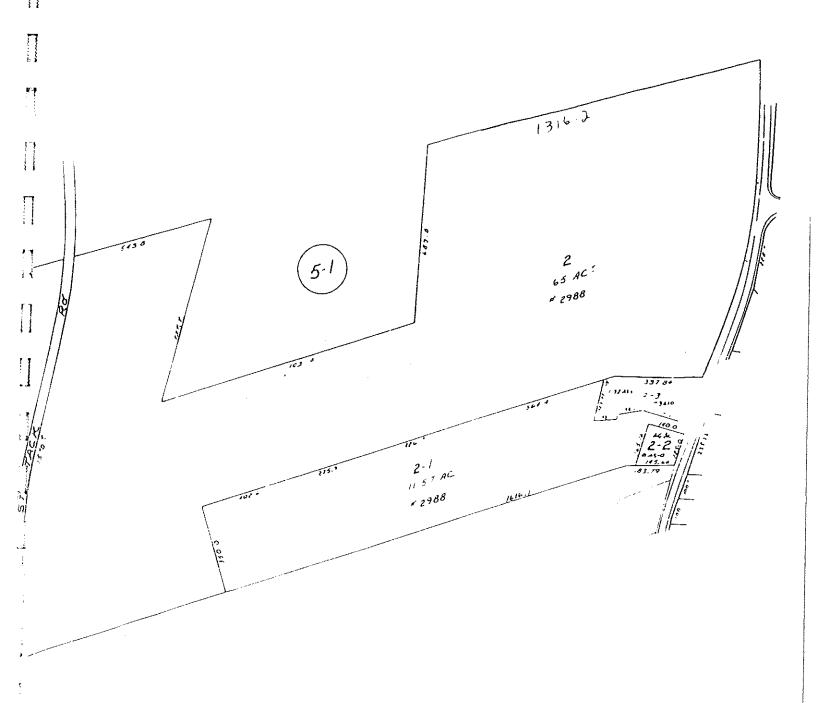
None recorded

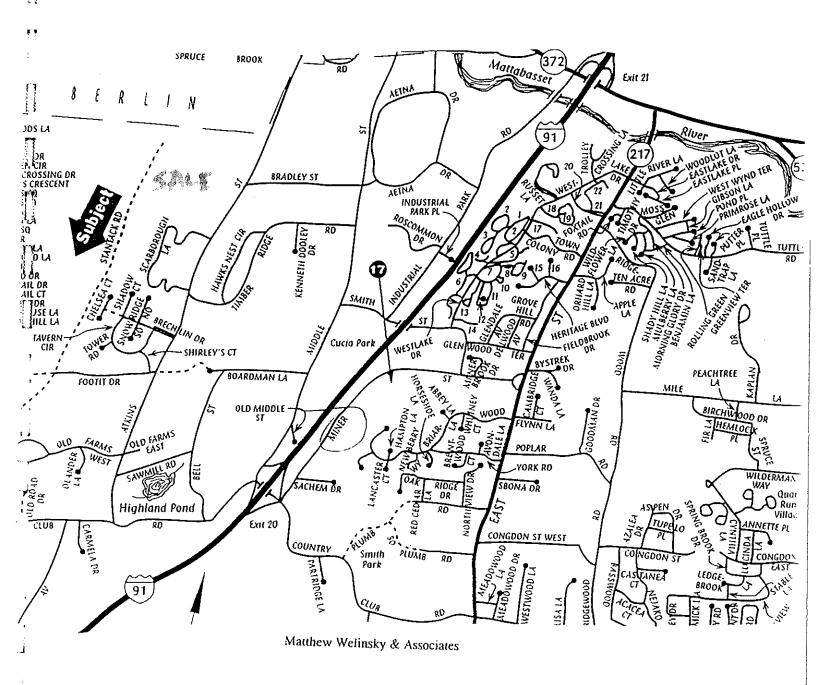
Sale Price /Acre

\$5,385

Sale Price/Lot

N/A





# SUMMARY CHART OF ADDITIONAL LAND SALES MIDDLETOWN, CT

LOCATION	SALE PRICE	SALE DATE	ZONE	VOL/PAGE	COMMENTS
Miner Street	\$110,000	04/2000	R60	1229/576	10.48 acres
Lot 2		·			\$10,496/acre
Brooks Road	\$82,500	01/2000	R60	1222/887	15.1 acres
52/31-6/4 lots					\$5,454/acre
Coleman Road	\$70,000	05/2000	R60	1230/635	18.5 acres
40/47-2/20	W				\$3,784/acre
Shunpike Road	\$50,000	04/2000	R60	1230/113	10.29 acres
49/49-1/20-3					\$4,859/acre
Mount Road	\$62,000	05/2001	R60	1261/830	2 ± acres
Lot 2					
Bartholomew Rd	\$69,900	06/2001	R60	-	2.3 acres
Lot 1					
MT. Vernon &	\$145,000	05/2001	R60	1262/26	16.36 acres
Chamberlain				•	\$8,863/acre
Atkins Street	\$85,900	08/01	R60	-	1.28 acres
Chamberlain	\$85,000	11/00	R30		25.25 acres
Hill		· · · · · · · · · · · · · · · · · · ·			\$3,366/acre
Atkins Street	\$215,000*	02/01	R60	1252/5515	24.40 acres
					11 approved lots
Congdon Street	\$327,558	05/01	R15	1253/877	8.03 acres
Saddle Ridge					17 approved lots
Country Club Rd	\$75,000	05/01	R30	1262/363	1.54 acres
7/10-5/18D					
180 Cranberry	\$65,000	06/01	R30	1266/246	.78 acres
Arbutus Street	\$70,000	06/01	R30	1264/919	1.04 acres
Lot 40-2					, 40100

<sup>\*</sup> below market transaction, executive style subdivision

The preceding land sales demonstrate a variety of sale prices depending on the specifics of each sale. Acreage sales of land purchased for development typical sell on a per lot basis rather than a per acre basis. Individual lot sales vary due to location, available utilities and general neighborhood environs. The intent of presenting these additional land sales is to analyze them in general terms to project a possible "retail value" of the subject property or a "raw lot value" of the subject property. The retail value could then be reduced by an appropriate road cost factor to predict a value in an "as is" status. The "raw land value" could be utilized to project a possible value in an "as is" condition. It should be noted that the subject property could reasonably be compared to raw land that a developer would purchase with the intention to create a subdivision that includes infrastructure with road. Although this approach to value is subjective in nature and subject to assumptions and conditions, it does offer some insight into this unique valuation issue.

The following page will represent a narrative discussion of the preceding factors and will include a market value range considered reasonably appropriate for the subject. This market value estimate will then be compared to the per acre valuation technique that will follow. A correlation between both valuation techniques will lead to a market value range for the subject property in an "as is" condition (under assumed conditions).

Our conclusion is now presented for your perusal.

The sales data indicates that oversize residential building lots are selling in the \$70,000 to \$85,000+ range (adjusted) depending on specifics of each sale. These properties have the right to build, typically have existing road frontage and typically require well and septic. The lots are generally approved for construction.

The subject is comprised of five (5) lots with several capable of subdividing (in theory) due to their frontage and size. A total of eight (8) lots appears reasonable for discussion purposes. The total acreage contains frontage of approximately 1,875 linear feet. The assumption previous utilized within this appraisal is that Stantack Road would have the potential or probability of being developed, either by the owners themselves or by a developer who acquires the land or a majority of the land.

A discussion with the city planner indicated that if Stantack Road were developed, the specific road characteristics would probably be similar to Footit Drive (crushed stone base, 30' wide). Typical road cost/infrastructure of city approved subdivisions could fall in the \$300-\$350 per linear foot range due to sidewalks, drainage, underground utilities, detention ponds, wetlands considerations, etc. The subject's requirements would probably be 60% of that amount or between \$180 and \$210 per linear foot, depending on specifics. Thus, in simple terms, the subject's pro-rata share of road cost would be in the \$337,500 to \$393,750 range. A rounded amount of \$365,000 or approximately \$45,000 per lot (theory only) would be appropriate. Allowing a 10% entrepreneurial profit for the developer, an adjusted amount of \$50,000 would be appropriate.

Using the mean retail value of \$77,500 per lot and an adjusted cost of \$50,000 for the road cost including profit, the residual amount of \$27,500 represents, in simple terms, the value of the land (per raw lot basis) as is currently exist. Thus, based upon the probability of 8 lots at \$27,500 /lot, a market value estimate of \$220,000 would be realized. This mathematical example has been presented in simplistic terms and does not involve a typical subdivision analysis (Discounted Cash Flow) that includes numerous factors along with hard and soft cost within an appropriate absorption period. There simple are too many variables and unknowns involving this property for a detailed analysis.

It is projected that raw lots are selling in the \$20,000 to \$40,000 range depending on specifics of the land. Factors necessary for analysis include the following: location including immediate neighborhood, available utilities, accessibility, physical characteristics, external influences, etc. The subject is remote however, purchasers are available for this type of land. Many people desire rural remote locations for privacy however, they also desire that services be available. The subject offers this possibility. The major problem relating to the subject is the requirement that a road be built for accessibility. Based upon the available information, it is projected that the subject lots (8 projected) could attract between \$20,000 to \$25,000 each in an "as is" condition. Thus, a market value between \$160,000 to \$200,000 appears reasonable under assumed conditions.

# <u>Sales Comparison Approach</u> RECAPITULATION OF LAND SALES

Safe No	Location	Sale Date	Sale Price	Land Avea (AC) Zone	Sale Perce A.C	Sale Price/ Lor
1	Stantack Road Middletown, CT	01/28/99	\$14,500	10-12* R-60	\$1208- \$1,450	N/A
2	Stantack Road Middletown, CT	10/29/99	\$150,000	23.55 R-15	\$6,370	\$10,000
3	Atkins & Stantack Road	05/04/01	\$350,000	65 R-60	\$5,385	N/A
Subject	Vernlund Parcels Stantack Road Middletown, CT			58.8 5 parcels R-60	<del></del>	— <del></del>

<sup>\*</sup> discrepancy exist

Market sale #1 represents a sale of 10-12 acres of land located on Stantack Road in Middletown, CT. This parcel sold for \$14,500 or between \$1,208 to \$1,450/acre depending on the actual size (discrepancy exist between deed and assessor records). The sale took place in January 1999 and does require a positive adjustment for the time factor. The location is the same as the subject and thus, no locational adjustment is considered necessary. Furthermore, no adjustment for utilities, access, developmental potential, configuration, etc. is necessary due to identical locational characteristics. The sale required probate approval with the sale price approximately 65% of the asking price. It is possible that the seller was motivated. Overall, a positive adjustment is considered necessary for comparison to the subject parcels.

Market sale #2 represents a bank sale of approximately 23.55 acres of residential land approved as 15 building lots. The sale requires a substantial positive adjustment for conditions of sale as the lots were sold below market. A positive time adjustment is also required. The parcel is superior in the developmental potential as access is through an existing subdivision. It also contained 1,180 feet of frontage on Stantack Road with approximately 14.25 acres of the 23.55 acres given to the city of Middletown as open space. Thus, an adjusted acreage sale price of \$16,129 is calculated. The parcel contained superior physical characteristics, utilities and topography with all categories requiring negative adjustments. Overall, a substantial negative adjustment is required.

Market sale #3 represents a 65-acre parcel located on Atkins Street with additional frontage off Stantack Road. The property sold in May 2001 with no time adjustment considered necessary. The locational characteristics are considered superior with a negative adjustment required for comparability. This parcel has superior developmental characteristics along with extensive frontage on Atkins Road, which is an existing approved road. A negative adjustment is necessary for this factor. However, due to a very irregular configuration along with extensive wetlands, this parcel is considered as demonstrating difficult factors from a developmental perspective. Thus, some offsetting adjustment is required. Overall, the sale price of \$5,385 must be adjusted downwards to reflect all pertinent characteristics.

## ADJUSTMENTS TO IMPROVED SALE DATA

The preceding sales represent various type of acreage with some similar characteristics as the subject site. All three (3) of the sales were located within the Stantack Road area with the City of Middletown and thus, share similar community characteristics.

The sales selected for analysis are compared to the subject property, and appropriate adjustments for the elements of comparison are considered. Elements of comparison analyzed in this valuation potentially include real property rights conveyed, financing terms, motivation and/or conditions of sale, market conditions, location, physical characteristics including view amenity, developmental status, and use/zoning considerations.

Real Property Rights Conveyed: All the market sales represent the transfer of the fee simple interest, which is similar to the subject. Therefore, no adjustment for properties rights conveyed was warranted.

Financing Terms: No adjustments have been made for financing terms.

Conditions of Sale: Conditions of sale were adjusted within Sale 1 (probate) and Sale 2 (bank sale). It is considered a subjective adjustment however, the motivation factor must be accounted for.

Market Conditions: The sales documented sold subsequent to January 1999 and over this time period market conditions for developmental land (residential) has changed. The Middletown residential marketplace has experienced reasonable demand for housing with price escalation of "building lots" and/or "packaged homes" showing an increase. Typical ranges for colonial style dwellings falling the \$275,000 to \$350,000 with several subdivisions starting in the \$300,000+ range. Therefore, the time adjustment factor must be considered for Sales 1 and Sale 2.

Location: The subject is located on Stantack Road in the northwesterly section of Middletown. The location is considered fair/average with a rural influence and reasonable accessibility to services and the highway system. Sales 1 is considered identical with sales 2 and 3 requiring a negative adjustment due to what is perceived to be superior locations.

Physical Characteristics: Adjustments to the sale properties are considered for numerous physical characteristics that differ in comparison to the subject property including land size, topography, utilities, configuration, frontage, etc. The following page displays appropriate adjustments made in totality for this category.

Developmental status/Zoning: Developmental status was adjusted for within sale #2 as this parcel was approved for 15 building lots.

Summary of Adjustments: The following page contains a recapitulation of adjustments, which provides an indication as to the direction and intensity of adjustment made for the different elements of comparison

Recapitulation of Adjustments

	Subject	1 255	Sale3	Sale 3	
Property Address	Verning bear			1	Sale 5
	Shrind Road Middleown CT	Startisch Raad Middletoun, CT	States, Road Middletown, CT	Aking Road MidRiown CT	
Unad lusted Sale Person	le Pelca/L			;	
Elements of Comparison	1000000	\$1,208-\$1,450	\$6,370	\$5,385	
Bessel					
riopenty Rights	Fee simple	17			
Financing Terms	Conventional		0	0	
Conditions of Sale	Design	0	0	0	
Market Candia	linden	Motivated, +	Motivated, +	()	
Standard	October 2001	01.99, +26%	10 99;+1595	10%0	
Sale Price/Lot					
		\$2,262	\$10.988		
Cocatton	418			28,55	
Physical Characteristics		Identical	Superior-2596	Superior-259,	
Developmental Status	2007	[dentica]	Superior -20%	S.Sup109%	
	Kawinnapproved	Raw	Approved	Raw	
	rail access	O	-30%;	0%0	
Sale Price/Aere	j.	31.13			
Gross Adustment	in!	707'70	54,615	\$3,635	
N		\$0%	140%	35%	
iser Adjustment	] [	Upward 50s	Downward 1096	Dougnered 240	
				97.00	

### CONCLUSION

The unadjusted sale price range is \$1,450 to \$6,370 per acre. The adjustment process indicated adjusted prices between \$2,262 to \$4,615/acre (mean of approximately \$3,504/acre) which are subjective in nature, however, they do indicate a reasonable market value range. Using the mean of the range, and the total acreage, a market value estimate of \$206,035 (58.8 acres @\$3,504/acre) is calculated, rounded to \$200,000.

Based upon the available market information and after giving consideration to all sales, the projected market value range from \$2,500 to \$4,500 per acre (hypothetical) appears appropriate and will vary based upon the specifics associated with each parcel of land. All parcels are similar, however, several parcels demonstrate superior characteristics than others and this must be accounted for. Thus, the following market value estimates (per acre valuation) are noted:

LOT#	AREA (ACRES)	MARKET VALUE
1 & 1A	28.6	\$85,000
12	6.5	\$22,750
15	6.2	\$27,900
16	8.9	\$31,150
18	8.6	\$32,250
LATOT	58.8 ACRES	\$199,050

The per acre valuation indicates a total market value estimate of \$200,000 for the five (5) individual parcels that comprise a total acreage of 58.8. This acre valuation process will now be compared to our previous summary chart of additional land sales.

The alternative valuation via a "raw lot" analysis and/or the modified "retail value-road cost" technique was utilized to test the reasonableness of the Sales Comparison Approach. These techniques were developed in simple terms and they indicated a range from \$160,000-\$200,000 for the raw lot value to \$220,000 for the retail value approach. Thus, this secondary approach to value supports our previously developed analysis using a per acre valuation.

MARKET VALUE ESTIMATE......\$200,000

# RECONCILIATION AND FINAL VALUE CONCLUSION

Cost Approach: Not Applicable

Sales Comparison Approach:.....\$200,000

Income Approach:..... Not Applicable

The market value of the subject property has been estimated via the Sales Comparison Approach which is considered the most appropriate method when one is valuing residential acreage. This approach to value is considered a reliable indicator of value when an adequate amount of appropriate sales information is available and when, specific data of each sale is also available. The market sales selected for analysis were considered pertinent to the valuation issue and provided, both in quantity and quality, market data that was considered a reasonably reliable indicator of value. The appropriate unit of comparison was the sale price per acre.

Typically, if a residential parcel of land is fully approved for developmental purposes (subdivision), a Developmental Subdivision Analysis can also be undertaken. This Development Use Method values a property as an approved subdivision and involves numerous factors and parameters. Due to classification of the subject parcel as "raw unapproved acreage", no Developmental Subdivision Analysis was undertaken as it was not considered appropriate. However, the potential number of possible building lots was projected as appropriate and a modified version of this approach was discussed for supportive purposes.

### Conclusion

Therefore, I am of the opinion that the market value of the fee simple interest in the 58.8 acres of land, located on Stantack Road in Middletown, Connecticut, as of September 27, 2001, is:

# TWO HUNDRED THOUSAND DOLLARS

(\$200,000) \*

<sup>\*</sup> See breakdown within appropriate section of this appraisal report

# **CERTIFICATION**

The undersigned does hereby certify that, except as otherwise noted in this appraisal report:

- I have no present or prospective interest in the property that is the subject of this report, and I have no personal interest or bias with respect to the parties involved.
- I will not reveal the findings and results of this appraisal to anyone other than the proper
  officials of the client until authorized by said officials to do so or until required to do so by
  due process of the law.
- 3. That my opinion of the market value is based upon my independent appraisal and the exercise of my professional judgment without collaboration or direction as to said value.
- 4. To the best of my knowledge and belief, the statements of fact contained in this appraisal report, upon which the analyses, opinions, and conclusions expressed herein are based, are true and correct. No pertinent facts or information have been knowingly overlooked.
- 5. This appraisal report sets forth the limiting conditions imposed by the terms of my assignment or by the undersigned affecting the analysis, opinions, and conclusions contained in this report.
- 6. To the best of my knowledge and belief, the reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice as well as the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute.
- 7. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, unbiased professional analyses, opinions, and conclusions.
- 8. Acknowledgment is made of the contribution of the associate appraiser, if applicable, who assisted in the collection, analysis, preparation and the rendering of judgments in this appraisal report.
- 9. My compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
- 10. This appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.

### CERTIFICATION

- The appraiser has both the knowledge and experience necessary to complete this appraisal assignment competently. Please refer to the Qualifications section for the educational and professional background, areas of expertise, and licensing/certification status of the appraiser.
- 12. Matthew Welinsky has personally inspected the subject property on September 27, 2001

Standard Form Restriction Upon Disclosure and Use

Disclosure of the contents of this appraisal report is governed by the By-Laws and Regulations of the Appraisal Institute, which allow for review of the report by duly authorized representatives of the Appraisal Institute.

Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser or the firm with which he is connected, shall be disseminated to the public through advertising media, public relations media, news media, sales media, or any other public means of communication without the prior written consent and approval of the undersigned.

By reason of my investigation and by virtue of my experience, I am of the opinion that the market value of the fee simple interest as of September 27, 2001 is:

# TWO HUNDRED THOUSAND DOLLARS (\$200,000)\*

\* see breakdown of per parcel value in appropriate section

As of the date of this report, Matthew Welinsky is a Certified General Real Estate Appraiser (#RCG616) within the State of Connecticut.

Matthew Welinsky

M. Welinsky & Associates

RCG#616

# ASSUMPTIONS AND LIMITING CONDITIONS

- No investigation of title to the property has been made, and the premises are assumed to be free and clear of all deeds of trust, use restrictions and reservations, easements, cases or actions pending, tax liens, and bonded indebtedness, unless otherwise specified. No responsibility for legal matters is assumed. All existing liens and encumbrances have been disregarded and the property is appraised as though free and clear, unless otherwise specified.
- 2. A request was made for all pertinent information regarding the subject property for the purpose of this valuation. The request included any and all existing or potential leases; listings, offers to purchase, contracts, or options that may encumber the property; and any other data deemed relevant to this analysis. The valuation contained herein reflects all such information received.

- 3. The maps, plats, and exhibits included in this report are for illustration only to help the reader visualize the property. They should not be considered as surveys or relied upon for any other purpose. No appraiser responsibility is assumed in connection therewith.
- 4. This appraiser, by reason of this report, is not required to give testimony or be in attendance in any court or before any governmental body with reference to the property in question unless arrangements have been previously made.
- 5. No engineering survey has been furnished to the appraiser, and no responsibility is assumed for engineering matters, mechanical or structural. Good mechanical and structural condition is assumed to exist.
- 6. It is assumed, unless specifically disclosed, that there are no structural defects hidden by floor or wall coverings or any other hidden or unapparent conditions of the property; that all mechanical equipment and appliances are in good working condition; and that all electrical components and the roofing are in good condition. If the client has any questions regarding these items, it is the client's responsibility to order the appropriate inspections. The appraiser does not have the skill or expertise needed to make such inspections. The appraiser assumes no responsibility for these items.
- 7. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws, unless noncompliance is stated and considered in this report.
- 8. No soil borings or analysis have been made of the subject. It is assumed that soil conditions are adequate to support standard construction consistent with the highest and best use as stated in this report.
- 9. It is assumed that all required licenses, consents, or other legislative or administrative authority from any local, state, or national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimate contained in this report is based, unless noncompliance is stated and considered in this report.

# ASSUMPTIONS AND LIMITING CONDITIONS

- 10. The individual values estimated for the various components of the subject property are valid only when taken in the context of this report and are invalid if considered individually or as components in connection with any other appraisal.
- 11 When the Discounted Cash Flow Analysis is utilized, it is prepared on the basis of information and assumptions stipulated in this report. The achievement of any financial projections will be affected by fluctuating economic conditions and is dependent upon the occurrence of other future events that cannot be assured. Therefore, the actual results achieved may well vary from the projections and such variations may be material.
- 12. The date of value to which the opinions expressed in this report is set forth in a letter of transmittal. The appraiser assumes no responsibility for economic or physical factors occurring at some later date that may affect the opinions herein stated.
- 13 If this report is used within a credit sale-leaseback-type transaction, or the offering structure of a syndicate or syndication partnership, joint venture, or association, it is to be noted that the market value estimate rendered is restricted exclusively to the underlying real property rights defined in this report. No consideration whatsoever is given to the value of any partnership units or interest(s), broker or dealer selling commissions, general partners' acquisition fees, operating deficit reserves, offering expenses, atypical financing, and other similar considerations.
- 14. Our value estimate presumes that <u>all</u> benefits, terms, and conditions have been disclosed in any lease agreements, and we have been fully informed of any additional considerations (i.e., front-end cash payments, additional leasehold improvement contributions, space buybacks, free rent, equity options).
- 15. Neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales or other media, without the written consent and approval of the authors, particularly as to valuation conclusions, the identity of the authors or firm with which they are connected.
- 16. This appraisal was prepared for the confidential use of the client for the purpose specified and must not be used in any other manner without the written consent of the appraiser. The report and the data herein contained, except that provided by the client, remain the exclusive property of our firm.

### QUALIFICATIONS OF MATTHEW WELINSKY

### Education:

Central Connecticut State University
Bachelor of Science in Mathematics
Master of Science Degree in Mathematics

University of Connecticut 30 Post Graduate Credits

## Real Estate Appraisal Education and Affiliations:

American Institute of Real Estate Appraisers:
Course IA, "Real Estate Principles and Practices"
Course VIII. "Residential Appraisals"
Course II "Case Studies"
Candidate for MAI designation #M85-2013

Society of Real Estate Appraisers:
Course 201, "Principles of Income Property Appraisal"

Federal National Mortgage Association: FNMA #1184218

Satisfied experience requirements for MAI Designation (Five years creditable Appraisal and Field Credits)

State of Connecticut - Real Estate Salesman License

Licensed by State of Connecticut - Certified Real Estate Appraiser, #616

### <u>Experience</u>

Actively engage as real estate appraiser for 18 years; performing appraisal assignments of residential, commercial, industrial and investment properties.

Service included real estate appraisals for acquisition, sales, condemnation, estates, financing, foreclosures, etc.; consultation, land utilization studies and highest and best use analyses.

### Other Professional Achievements

College Instructor of Mathematics

Development of various computer related appraisal programs. Consultant to the City of Worcester, Massachusetts (Assessor's Office).

Qualified as an Expert witness before the Appellate Tax Board of the Commonwealth of Massachusetts.

Qualified as expert witness within the Connecticut Court System

# PARTIAL LIST OF CLIENTS

FEDERAL DEPOSIT INSURANCE CORPORATION

BANK OF BOSTON

SOUTHINGTON SAVINGS BANK

MILO & DENORFIA CONSTRUCTION COMPANY

AMRESCO COMPANY

**BRISTOL SAVINGS BANK** 

RECOLL MANAGEMENT CORPORATION

FLEET BANK

CITY OF WORCESTER, MA - LAW DEPARTMENT CITY OF WORCESTER, MA - ASSESSOR DEPARTMENT

VARIOUS ATTORNEYS, DEVELOPERS AND CLIENTS

COMMUNITY SAVINGS BANK OF BRISTOL

TOWN OF SOUTHINGTON - LAW DEPARTMENT

CONSERVATION COMMISSION - TOWN OF SOUTHINGTON

BANK OF SOUTHINGTON

**HEBERGER & ASSOCIATES** 

**BIONDI & ROSENGRANT** 

**ALDIERI & ASSOCIATES** 

IZZO & SEGULJIC LLC

NORTHRIDGE DEVELOPMENT COMPANY

**CZUPRYNA & ASSOCIATES** 

LEXINGTON HUNTER ASSOCIATES

SOUTHINGTON WATER DEPARTMENT

# <u>Addenda</u>

# TABLE OF CONTENTS

EXHIBIT A: .....Engagement Letter /Contract

EXHIBIT B: .....Legal Description

EXHIBIT C:.....Miscellaneous

EXHIBIT A

# MATTHEW WELINSKY

Real Estate Appraisals & Consultation

P.O. BOX #849 • SOUTHINGTON, CONNECTICUT 06489



## APPRAISAL CONTRACT

This service contract is considered a legal binding agreement between M. Welinsky & Associates and  $\frac{Martha}{5.0eencun0}$ , identified as the Employer.

M. Welinsky & Associates agrees to provide an appraisal report of a property identified as follows:

Property Type: NAKIOUS RESIDENTIAL PARCELS : MA - Ownership by M. VERN LUND \* Address

Town

The report will conform to the Uniform Standards of Professional Appraisal Practice (USPAP) and the sTandards of the Appraisal Institute.

M. Welinsky & Associates will prepare two (2) copies of the appraisal report approximately 3-5 weeks from the date the contract is signed.

Based upon specific parameters, the fee will be  $\$\frac{2500}{}$ , with the retainer in the amount of  $\$\frac{1250}{}$  to be delivered with the signed contract. The balance is due upon delivery of the appraisal report.

The following conditions are considered part of this contract:

- Interest at 15% per annum will be charged for any compensation past due with the employer responsible for any legal fees, court cost and collection fees.
- Cancellation by the employer must be by certified mail with the appraiser's daily rate of \$400 the responsibility of the said employer.

Matthew Welinsky & Associates

August 23, 200/
Date Signed

Employer

Lunder consideration by town of Middletown for purchase under openspace program

EXHIBIT B

The country

# in all People to whom these Presents shall come, Greetings

KNOW YE. THAT WE FELLE SHORROOM SEC. A Canterna see used. SAVAGE, or Eastford Connections

So the consideration of CEPTS SIGNISANS (350,000,000,000,001), SIG

full profession of WARTLAS, VI. Sections on your

give, grant, bargain, sell and confirm unto the until MARTHA 3, INRNAUND ner there and 44 signs forever, a combin proce or percel of land situated partly in the found distletown, Constitue and Artly in the Consist Berlin, Connections, more verse always dear, abod on S. reduce is structure by, so and made a part become

> 20 To Sale royalice the received the state of the second Town Clark of Audicheter in

Poor Original

SCHEDULE A to Warranty Deed From John T. Savage and Helen L. Shorrock to Martha S. Vernlund Dated: October 4, 1985

Two certain pieces or parcels of land as shown on a certain map or plan entitled "Bounard Survey Property of JOHN T. SAVAGE AND HELEN L. SHORROCK Stantack Road Berlin & Middletown, Connecticut Hewitt Engineering, P.C. Consulting Engineers Berlin, Conn. Date Dec. 22, 1983, Scale 1" = 100', which map is on file or is to be filed in the offices of the Town Clerks of said Towns of Berlin and Middletown, to which map reference may be had for a more particular description and location of said premises, bounded and described as follows:

FIRST PIECE: A certain piece or parcel of land, shown and designated as "AREA = 8.93 ACRES", on the above-referred to map, situated in the Town of Middletown, County of Middlesex and State of Connecticut, bounded and described as follows:

Beginning at a point in the westerly line of Stantack Road, which point is the northeasterly corner of the herein described premises and the southeasterly corner of land now or formerly of Martha S. and Robert T. Vernlund as shown on said map; thence proceeding S 22-53-41 W a distance of 195.54 feet along Stantack Road to a point; thence proceeding N 89-19-28 W a distance of 2.120.64 feet along land now or formerly of William T. Shea, et al, to a point in the Middletown Berlin Town Line; thence proceeding N 06-21-49 E a distance of 181.91 feet along said town line (the adjoining land on the west being the second piece described herein) to a point; thence proceeding S 89-19-28 E a distance of 2.176.55 feet along land now or formerly of Bessie Edelson and Land now or formerly of Martha S. and Robert T. Vernlund, in part by each, to the point or place of beginning.

Being the same premises acquired by John T. Savage and Helen L. Shorrock by certificate of devise from the Estate of Ruth Savage EAton, dated May 19, 1966 and recorded in Volume 347, page 366 of the Middletown Land Records. Reference is also made to a certificate of devise from the Estate of Theodore M. Savage to Ruth S. Savage, dated December 1, 1953 and recorded in Volume 229, page 422 of the Middletown Land Records.

SECOND PIECE: A certain piece or parcel of land, shown and designated as "AREA = 14.64 ACRES", on the above referred to map, situated in the Town of Berlin, County of Hartford and State of Connecticut, bounded and described as follows:

Beginning at a point in the Berlin-Middletown Town line, which point is marked by an iron pin, and which point is also the northeast corner of the herein described premises and the northwest corner of the herein described first piece; thence proceeding S 06-21-49 W a distance of 181.91 feet along the first piece above described to a point; thence proceeding S 06-21-49 W a distance of 142.76 feet along land now or formerly of William T. Shea, et al, to a point; thence proceeding S 08-51-48 W a distance of 205.56 feet along land now or formerly of William T. Shea, et al, and land now or formerly of Martha S. Vernlund, in part by each, to a point, the last three courses following the Berlin-Middletown Town Line; thence proceeding N 87-56-10 W a distance of 159.88 feet along land now or formerly of the Town of Berlin to a point; thence proceeding N 83-02-22 W a distance of 1,182.36 feet along land now or formerly of the Town of Berlin to a point; thence proceeding the following Courses and distances along land now or formerly of Olga Lechowicz, being the creat of Lamentation Mountain, so-called: N 43-15-08 W, 34.90 feet to a point; N 36-11-31 E, 110.04 feet to a point; S 49-10-23 E, 36.92 feet to a point; N 61-37-23 E, 61.32 feet to a point; N 61-23-41 E, 82.00 feet to a point; N 61-23-41 E,

#### RIDER A

A certain three pieces or parcels of land, with the buildings thereon, situated in the Town of Middletown, County of Middlesex and State of Connecticut, on the westerly side of Stantack Road, and more particularly bounded and described as follows:

### FIRST PIECE bounded:

Northerly by land now or formerly belonging to Willis Savage;

Easterly by Stantack Road;

Southerly by land now or formerly belonging to Elizabeth T. Webster, and

Westerly by land now or formerly belonging to Harold E. Woods.

Said First Piece contains ten and eight-tenths (10.8) acres of land, more or less.

### SECOND PIECE bounded:

Northerly by land now or formerly belonging to Bessie Edelson;

Easterly by Stantack Road;

Southerly by land now or formerly belonging to Ruth S. Savage; and

Westerly by land now or formerly belonging to Bessie Edelson.

Said Second Piece contains six and two-tenths (6.2) acres of land, more or less.

### THIRD PIECE bounded:

Northerly by land now or formerly belonging to Erwin W. Brechlin;

Easterly by Stantack Road;

Southerly by land now or formerly belonging to Erwin W. Brechlin; and

Westerly by the line dividing the Towns of Middletown and Berlin.

Said Third Piece contains eight and six-tenths (8.6) acres of land, more or less.

Each of the said three pieces is a portion of the premises conveyed from Mary Rizza to Joe Rizza by Warranty Deed dated November 21, 1923 and recorded in Volume 168 at page 472 of the Middletown Land Records. An undivided one-half interest in said premises was conveyed from Joe Rizza to Mary Rizza by Quitclaim Deed dated May 23, 1925 and recorded in Volume 171 at page 604 of the Middletown Land Records.

Mary Rizza died intestate in Middletown on October 4, 1933. Their interest as heirs-at-law of Mary Rizza in an undivided one-half interest in said premises was conveyed from Anna Cianci, Michael Rizza, Margaret Vasques, Jennie Rizza, Paul Rizza, Samuel Rizza, Ernest Rizza and Sulvatore Rizza to Joseph Rizza by Quitclaim Deed dated February 16, 1939, and recorded in Volume 198 at page 192 of the Middletown Land Records.

Being the same premises conveyed to the Grantor herein by Warranty Deed of PAUL RIZZA. Executor of the Estate of Joseph Rizza, dated January 8, 1964 and filed in the Land Records of Middletown, Vol. 335, Page 369.

# QUIT-CLAIM DEED

KNOW ALL MEN BY THESE PRESENTS, That I, FRANCES S. IRWIN, of Detroit, Michigan (hereinafter called the "Releasor"), for divers good causes and considerations hereunto moving, especially for One Dollar (\$1.00) and other valuable considerations, but less than One Hundred Dollars (\$100), received to my full satisfaction of MARTHA S. VERNLUND of West Hartford, Connecticut (hereinafter called the "Releasee"), have remised, released and forever QUIT-CLAIMED, and do by these presents, for myself and my heirs, justly and absolutely remise, release and forever QUIT-CLAIM unto the said Releasee and her respective heirs and assigns forever, all such right, title and interest as I, the said Releasor, have or ought to have in or to a certain piece or parcel of land situated to the west of Stantack Road in the Town of Middletown, County of Middlesex and State of Connecticut, and bounded and described as follows:

NORTHERLY:

By land now or formerly of Jarvis;

EASTERLY:

By Stantack Road;

SOUTHERLY:

By land now or formerly of Jacobs and land now

or formerly of the Town of Berlin, partly by each;

WESTERLY:

By land now or formerly of C. J. Mueller.

TO HAVE AND TO HOLD the premises unto her, the said Releasee, and her heirs and assigns forever, so that neither I, the said Releasor, nor any other person or persons in my name and behalf, shall or will hereafter claim or demand any right or title to the premises or any part thereof, but they and every one of them shall by these presents be excluded and forever barred.

IN WITNESS WHEREOF, I have hereunto set my hand and seal,

#### QUIT-CLAIM DEED

KNOW ALL MEN BY THESE PRESENTS, That I, Robert J. Vernlund of West Hartford, Connecticut (hereinafter called the "Releasor"), for divers good causes and considerations hereunto moving, especially for One Dollar (\$1.00) and other valuable considerations, but less than One Hundred Dollars (\$100), received to my full satisfaction of MARTHA S. VERNLUND of West Hartford, Connecticut (hereinafter called the "Releasee") have remised, released and forever QUIT-CLAIMED, and do by these presents, for myself and my heirs, justly and absolutely remise, release and forever QUIT-CLAIM unto the said Releasee and her respective heirs and assigns forever, all such right and title as I, the said Releasor, have or ought to have in or to an undivided one-half (1/2) interest in a certain piece or parcel of land, with the buildings thereon, situated in the State of Connecticut, on the westerly side of Stantack Road, in the Town of Middletown, County of Middlesex, and more particularly described on Schedule A attached hereto and made part hereof.

TO HAVE AND TO HOLD the premises unto her, the said Releasee, and her heirs and assigns forever, so that neither I, the said Releasor, nor any other person or persons in my name and behalf, shall or will hereafter claim or demand any right or title to the premises or any part hereof, but they and every one of them shall by these presents be excluded and forever barred.

IN WITNESS WHEREOF, I have hereunto set my hand and seal, this // day of My , A.D. 1979.

Signed, sealed and delivered in the presence of:

Brus M Lust

CANDACE L. MINNIGE

ŏ Clerk

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Middlctown'

ROBERT J.

### SCHEDULE A

NORTHERLY:

By land now or formerly belonging to Erwin W.

Brechlin;

EASTERLY:

By Stantack Road;

SOUTHERLY:

By land now or formerly belonging to Erwin W. Brechlin; and

WESTERLY:

By the line dividing the Towns of Middletown and

Berlin.

Containing eight and six-tenths (8.6) acres of land, more or less.

Being a portion of the premises conveyed to Robert J. Vernlund and Martha S. Vernlund by deed of Paul Rizza dated January 8, 1964, and recorded in Volume 335, Page 369 of the Middletown Land Records.

KNOW ALL MEN BY THESE PRESENTS, That the FARMERS AND MECHANICS SAVINGS BANK, a corporation located and doing business in the Town of Middletown, County of Middlesex, and State of Connecticut, for the consideration of One Dollar and other valuable considerations does hereby release and discharge. a certain mortgage given it by
dated Pebruary 8, 1960
and recorded in the records of the town of Middletown
county of Middlesex , and State of Connecticut, in book 305
Page 220
the debt recovered by said morrouses — having here fully said
the debt secured by said mortgage having been fully paid.
IN WITNESS WHEREOP said FARMERS AND MECHANICS SAVINGS BANK has hereunto set its hand and seal
by its Assistant Treasurer She being duly authorized, this 9th day of
July , A. D. 19 79
Signed, realed and delivered in presence of PARMERS AND MECHANICS SAVENCE BANK,  by Lancett W. Salecto
Margaret C. Branciforte Genette H. Gallitto
Assistant Treasurer
Gertrude E. Barr
COUNTY OF MIDDLESIES,  Middletown, July 9. A. D. (9.79
Personally appeared Jeanette H. Gallitto, Assistant Treasurer
FARMERS AND Applanics Savings Bank and signer and sealer of the foregoing instrument and acknowledged
the same to be Militer act and deed, and also the free act and deed of the said Farmers ann Mechanics Savings  Bank, before me
* *** Aly 9, 1979 4/1 4/0 = A.M. Then grade Significant Significant
Margaret C. Branch forte Notor Public
My Complesion Project 3/31/79

# To all People to whom these Presents shall come, Greeting:

KNOW YE, THAT WE, PHILIP G. LUND of Orleans, Massachusetts and WALTER S. LUND of the Town of Berlin, County of Hartford and State of Connecticut

for the consideration of TEN (\$10.00) DOLLARS and other good and valuable considerations

received to our full satisfaction of MARTHA S. VERNLUND of the Town of Middletown, County of Middlesex and State of Connecticut

do give, grant, bargain, sell and confirm unto the said MARTHA S. VERNLUND a certain piece of land, situated on Lamentation Mountain, so called, in the Town of Middletown, County of Middlesex, and in said State of Connecticut, containing four (4) acres, three (3) roods and twenty (20) rods, more or less, bounded:

MORTHERLY:

by land formerly of Nathan Boardman;

EASTERLY:

by Stantack Road, so called;

SOUTHERLY:

by land formerly of Uri Boardman, deceased; and

WESTERLY:

by land formerly of Allen Beckley; or as however otherwise bounded and described as of record appears.

"\$ 13.20 Conveyance Tax received

Town Clerk of Middletown"

Branchital

Methyphysis and

2000 LIST				MIDDLETOWN CT		PROPERTY DESCRIPTION CARD					
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EXHIBIT C REAL ESTATE LICENSE TOPOGRAPHY MAPS & OTHERS



# STATE OF CONNECTICUT

DEPARTMENT OF CONSUMER PROTECTION
165 CAPITOL AVE • HARTFORD CT 06106-1630
Be it known that

## **MATTHEW WELINSKY**

118 MICHAEL DR SOUTHINGTON, CT 06489

Is designated by the Department of Consumer Protection as a

CERTIFIED GENERAL REAL ESTATE APPRAISER

License Number: RCG.616

Effective Date: 05/01/2001 Expiration Date: 04/30/2002

James T. Fleming, Commissioner

## MEMORANDUM

TO:

City of Middletown

Mayor Domenique S. Thornton

Debra Moore, Administrative Aid to the Mayor

FROM:

Arnold Shimelman, Esq.

Catherine Intravia, Esq. Shipman & Goodwin, LLP

DATE:

November 29, 1999

RE:

City of Middletown

Lamentation Mountain and Mount Higby Unimproved Roads

#### I. ISSUE:

Whether seven unimproved roads located on Lamentation Mountain and Mount
Higby in the western portion of the city of Middletown are public highways.

#### II. BRIEF ANSWER:

The facts support the conclusion that the seven referenced roads on Lamentation Mountain and Mount Higby are not municipal public highways. As such, the city does not have responsibility for their maintenance or improvement.

#### III. BRIEF FACTS:

Debra Moore, Administrative Aide to Middletown Mayor Domenique S.

Thornton, requested that Shipman & Goodwin LLP determine whether a group of old roads on Lamentation Mountain and on Mount Highly are municipal public highways.

Specifically, various citizens have referred to the roads by the following names:

- on Lamentation Mountain Stantack Road (north from the last residence to the Berlin town line), Middle Road, Lower Road, Topper Road, Old Lamentation Mountain Road
- Mount Higby Massa Tom Road (also known as Massatom Road, Middle Street and Middle Street South) and an unnamed road network.

Ms. Moore's request is in response to Mr. Lawrence Buck's numerous appearances before the Common Council requesting, inter alia, that the city make improvements to the above referenced roads.

Shipman & Goodwin LLP caused to be conducted an extensive search of the Land Records of the city for recorded public records regarding the roads in question, interviewed town officials, reviewed public records in various administrative city departments, and conducted a visual examination of the Lamentation Mountain area. The city's public records and conversations with municipal employees disclosed limited factual information or data on the roads in question. Many, if not most, of the issues that pertain to and govern the legal status of roads are questions of fact. Therefore, Shipman & Goodwin LLP will employ the considerable body of highway law regarding dedication and acceptance and their applicability to the facts ascertained to determine if the roads in question are private ways or public highways.

#### IV. LEGAL DISCUSSION:

#### A. Introduction

In order to make a determination as to whether a road is a public highway, it is necessary to lay out the law under which such a determination must be made. An

examination of the legal issues that pertain to roads begins with distinguishing between public roads and private roads. Specifically, a road may exist as a private road -- either because it was never made public through dedication and acceptance or because it is no longer public, having been abandoned or discontinued.

In the Connecticut General Statutes ('CGS'), the term highway includes roads.

CGS § 14-1(34) states that a highway is defined as "includ[ing] any state or other public highway, road, street, avenue, alley, driveway, parkway or place, under the control of the state or any political subdivision of the state, dedicated, appropriated or opened to public travel or other use." Further, CGS § 13a-1(a) states that a highway is defined as "includ[ing] streets and roads."

## B. Principles of Dedication and Acceptance

"From early times, under the common law, highways have been established in this state by dedication and acceptance by the public." Ventres v. Town of Farmington, 192 Conn. 663, 666 (1984) citing Wamphassuc Pt. Prop. Owners Ass'n v. Public Utilities Commission, 154 Conn. 674, 680 (1967).

A dedication is an appropriation of land to some public use, made by the owner of the property. See Whippoorwill Crest Co. v. Stratford, 145 Conn. 268, 271 (1958).

Two elements are essential to an effective dedication and acceptance: (1) manifest intent by the owner to dedicate the land involved for the use of the public, and (2) an acceptance by the proper authorities or by the general public. See id.; see also DiCioccio v. Wethersfield, 146 Conn. 474, 479 (1959); Lynch v. West Hartford, 167 Conn. 67, 78 (1974). Both of these elements are questions of fact. See id.

## 1. Dedication

Dedication may be express or implied and no particular formality is required. See Whippoorwill at 271. An express dedication is "where the intention to dedicate is expressly manifested by an explicit oral or written declaration or deed of the owner."

Id. An implied dedication may arise from the landowner's conduct. See id. However, mere permission by the owner to the public to use the land as a way, without more, does not constitute an intention to dedicate. See Lynch at 78. Dedication becomes effective only when acceptance has occurred. See Meder v. Milford, 190 Conn. 72, 74 (1983).

## 2. Acceptance

An acceptance can be express, pursuant to formal proceedings, or it can be implied.

Meder at 75. Further, a valid acceptance of a dedication can only be made by the town or by the general public. See id. at 74. Express acceptance occurs where "a municipality, by formal action in conformity with the statutory requirement, expressly accepts a street as a public highway, [and] no further action on the part of the general public is required to constitute the street a public highway." DiCioccio v.

Wethersfield, 146 Conn. 474, 481 (1959). The acceptance must be within a reasonable time. See id. What is a reasonable time is determined by considering the time elapsed. the need and convenience of the public, and other pertinent facts and circumstances.

See id.

Implied acceptance may be established by the public's actual use of the property or municipal actions. See Meshberg v. Bridgeport City Trust Co., 180 Conn. 274, 282

(1980); See also Katz v. Town of West Hartford, 191 Conn. 594 (1983); Ventres v. Town of Farmington, 192 Conn. 663 (1984). Implied acceptance by a town may be established where, for example, the town grades and paves a street, removes snow, installs sewers, lighting, curbs, sidewalks, exempts property from taxes, or exerts town control over the property. See Meshberg at 283.

Also, implied acceptance may be found by the public's actual use. "[T]he use to which the public puts the subject property must continue over a significant period of time . . . and be of such a character as to justify the conclusion that the way is 'of common convenience and necessity." Id. at 282 (citations omitted). Further, slight use and evidence that use by neighbors was with the owner's permission, will not constitute implied acceptance. See id. For example, in Ventres, the court determined that the unpaved way in question was not accepted by the general public's use. In that case, the facts disclosed that a passageway had been reserved by the town 'for a highway' in 1787 when a town highway committee conveyed a strip of land to an abutting owner. The court noted that no formal layout of a town road appeared in any town records and that "while lines on various maps . . . indicate some sort of passageway, there is not proof . . . [that the road] was a public highway." Id. at 665. The court concluded that this passageway, which "remained a steep, narrow, dirt road which was used occasionally by hikers" and that had "no evidence of any use of the way ... except by hikers, horseback riders, and a few experiments to transverse it by specially equipped motorbikes" was not accepted as a public highway. Id. Further, the court stated that "[i]t can hardly be said that the very slight use made of the paper road.

coupled with the fact that this portion of the passway was not paved or maintained constituted acceptance by the public." <u>Ventres</u> at 666. The court concluded that "[s]ince the disputed way was not a public way at anytime since 1787, a public easement in this passage was never created." Id. at 668.

In contrast, in <u>Wamphassuc</u>, the court found the road in question to be a public highway. The court examined the present status of the road and supported its findings by the fact that: (1) the town claimed the road as part of its public highway system; (2) since 1947 the state had helped maintain the road; and (3) for at least 35 years the road had been under the control of the town. <u>See id.</u> at 679. Specifically, the court noted that the town had placed street signs on the road, patrolled it, had macadamized it and maintained it year-round in the same manner as other public highways in the town. Further, the town noted that the road was not only used by residents but by the general public on a regular basis.

It should be noted that acceptance of part of a street does not mean acceptance of the entire street. See Meshberg at 280. "'Where the actual use stops, there the acceptance stops, with only the qualification . . . that such use will take in whatever may be regarded as properly incident to it.'" Id. at 281 citing Hall v. Meriden, 48 Conn. 416, 429 (1880).

#### 3. Discontinuance and Abandonment

The public rights in a public highway may be vacated either by discontinuance or by abandonment. CGS § 13a-49 governs State of Connecticut discontinuance and empowers town selectmen, subject to approval by a majority vote of a town meeting, to

Abandonment requires non-use for a long period of time, together with the intent to abandon. See Griest v. Amrhyn, 80 Conn. 280, 285 (1907). Abandonment is a question of fact. See New London v. Pequot Point Beach Co., 112 Conn. 340 (1930). For example, in Newkirk v. Sherwood, 89 Conn. 598 (1915), the court found the land on which an ancient road had once existed was not a public highway. The court noted that the inference of intentional abandonment of the ancient highway was justified because the land had not been used as a highway for over sixty years.

"Property owners bounding a discontinued or abandoned highway, or a highway any portion of which has been discontinued or abandoned, shall have a right of way for all purposes for which a public highway may be now or hereafter used over such discontinued or abandoned highway." CGS § 13a-55. The court has interpreted the statute to provide that "[t]he abutting owners continue to have an easement of access over the discontinued highway." See Luf v. Town of Southbury, 188 Conn. 336, 344 (1982). "Their easement of necessity includes the right to travel over and to improve the existing roadbed." Id. Therefore, the statute preserves the abutting owners right of access while allowing the public status of a road to cease.

#### V. FACTUAL SUMMARY

The current status of each of the seven roads are questions of fact. The analysis of the facts extensively investigated and made available to Shipman & Goodwin LLP is as follows:

## A. Lamentation Mountain

## 1. Stantack Road

#### a. Dedication

A search of the land records revealed a document recorded in the Middletown Land Records, dated December 12, 1780, Volume 22, page 403 stating that "[w]e the Subscribers a Committee appointed by the Town of Middletown to lay out Land reserved for Highways Did on the Day of 12<sup>th</sup> October last, Survey \_layout a Highway in said Middletown at a place Called Stantack . . ." See Exhibit A. Additionally, a boundary line agreement between Middletown and Berlin recorded in the Middletown Land Records, dated December 26, 1786 Volume 28, page 95 references a "Highway called Standtack . . ." See Exhibit B.

This evidence could indicate that a Stantack (or Standtack) Highway was laid out by surveyors in 1780 and dedicated as such. However, the evidence is not conclusive. In Ventres, a similar set of facts was examined. In that case, the plaintiff argued that a 1787 deed that reserved to the Town of Farmington a four-rod strip of land "for a highway" established that the road was a public highway. The court disagreed. The court noted that "[t]he essential elements to be proved are the owner's unequivocal intention to dedicate the way to public use, and a general use by the public over a period long enough to indicate that it is acting on the basis of a claimed public right resulting from the owner's dedication." Id. citing Lynch v. West Hartford, 167 Conn. 67, 78 (1974). Here, the search of the Middletown Land Records revealed no such unequivocal intent to dedicate by an owner. Therefore, any analysis concluding

that Stantack Road was, in fact, dedicated to public use would be inconsistent with the stated elements. If the road was not dedicated, it could not be accepted and therefore could not be a public highway.

## b. Acceptance

If, alternatively, it was concluded that the 1780 document amounted to a dedication, facts do not conclusively point to acceptance of Stantack Road. As stated earlier, a dedicated road requires acceptance to create a valid dedication. The acceptance can be express or implied. As to an express acceptance, there is no evidence that the City of Middletown expressly accepted Stantack Road by formal action from a dedication of its underlying fee owner. The only evidence available is that the Town of Middletown's appointed Committee laid out land reserved for a highway to be called Stantack in 1780. Here, as in Ventres, the act of laying out a road on land reserved for a highway only reserved the land and is a preliminary step in the process of dedication and acceptance. This fact alone is not sufficient to show the City of Middletown's acceptance.

Implied acceptance can be as a result of the city's actions or the general public's actions. Several old maps identify a Stantack Road on Lamentation Mountain.

Specifically, a 1937 map of Middletown and an undated map of passable roads show such a road. See Exhibit D; Exhibit E. Also, the Assessor's map shows a Stantack Road on its map of the assessed property in the area. See Exhibit F. In contrast, a recent State of Connecticut Department of Transportation map of the area does not

show a Stantack Road on Lamentation Mountain. See Exhibit C. Further, as in Ventres, no formal survey of a town road was found in the town records. Therefore, as the Connecticut courts have stated, while lines on a map indicate a passageway, map lines are not conclusive proof that a road, in this case Stantack Road, is a public highway.

As to the city's actions, the city has not maintained Stantack Road north of the last residence to the Berlin town line. A physical examination of the roadbed shows it to be not only unimproved but also generally impassable by vehicle; overgrown with trees, underbrush, and debris; and containing standing water over much of its length. The road contains no improvements that are consistent with a public highway such as storm sewers, lights, pavement, or traffic signs. The city does not remove snow from the road, clear the road of debris, pave the road or maintain or inspect any portion of the road as it does other public highways in Middletown. Additionally, no evidence of city maintenance of the road at the Department of Public Works exists except a one time clearing of debris and abandoned cars from the road at the request of the police

The State of Connecticut map dated Dec. 31, 1998 does not show a Stantack Road on Lamentation Mountain but does show a different Stantack Road going west to the Meriden town line from Country Club Road, Country Club Road being intersected by Miner Street. See Exhibit C. Evidence regarding the Middletown Street Index is inconsistent and cannot be relied on as evidence in this matter. In the City of Middletown Streets Vol. 2 a 'Stantack Road' is listed with the notation: "Location: Miner Street north to Berlin line." See Exhibit G. This description is inconsistent with the Stantack Road in question because that road is not in the vicinity of the Miner Street of today. However, the 'Stantack Road' listed on the D.O.T. map is a fork off County Club Road, which does intersect with Miner Road. Further inconsistencies exist in that the Stantack Road in question goes north to the Berlin line whereas the Stantack Road located on the D.O.T. map goes west to the Meriden line. The information in the

department for emergency access in the early 1980s. Therefore, there is not sufficient evidence to conclude that Middletown by its acts impliedly accepted Stantack Road.

As to implied acceptance by public use, the general public's use cannot support the conclusion that "the way is of common convenience and necessity." It has been stated by some citizens that the road, in the past, was used as a logging road. Although abutting landowners may attempt to use the road for access to their respective property, presently its use as a road is limited because of its physical condition. Shipman & Goodwin's inspection of the road required an off road vehicle to parallel the actual roadbed because of the road's poor condition. Here, as in Ventres, the general public's access has been limited to hikers, especially equipped motorbikes and off road motor vehicles. As in Ventres, this use does not support a finding that the way is 'of common convenience and necessity." Additionally, since Stantack Road in the town of Berlin (a public highway in Berlin) has been abandoned (discontinued), Stantack Road in Middletown does not create or connect with a through way, further limiting its public use. In conclusion, there is not sufficient public use to support a finding that the public impliedly accepted Stantack Road as a public highway.

Street Index is unclear as to which Stantack Road it is referencing and is, therefore, inaccurate and unreliable.

<sup>&</sup>lt;sup>2</sup> A map created by the Lamentation Tri-Town Project, a cooperative planning project of Berlin, Meriden, and Middletown, shows a road called Stantack Road. See Exhibit H. Before the Berlin abandonment, the Middletown Director of Planning asked Berlin to reconsider because the Tri-Town Lamentation Mountain Plan "advocates the creation of a through street along the Stantack Road right of way". See Exhibit I.

#### c. Abandonment

If, in the alternative, it is concluded that Stantack Road was dedicated and accepted at an earlier time, there is sufficient evidence to conclude that Stantack Road has been abandoned. Specifically, the city, through its lack of any maintenance or exertion of dominion or control over the road, and the general public, through its nonuse for a long period, supports a conclusion that the road has been abandoned. The legal concept of abandonment requires intent by the municipality to abandon the highway and non-use of the road as a highway for a long period of time. Here, like in Newkirk v. Sherwood, 89 Conn. 598 (1915), the land has not been used as a public highway for many years. As discussed earlier, the road is wet, overgrown, and impassable by conventional motor vehicle. The road has not been improved with sewers, lights, pavement, and street signs or traffic signs. The Middletown Department of Public Works does not maintain the road and has no plans to do so. There are no plans to remove snow, clear debris, pave or maintain any portion of the road. Through the city's actions, the city has demonstrated a clear and convincing intent to abandon the road.

Although the abutting landowners may attempt to use the road for access to their property, its poor condition illustrates the non-use of the general public for a considerable time. Here, as in <u>Ventres</u>, the general public's access has been limited to hikers, especially equipped motorbikes, and off road vehicles. As in <u>Ventres</u>, this limited use does not support a finding that the way is 'of common convenience and necessity." The general public's non-use of the road as a highway for a long time

demonstrates its intent to abandon the road. Therefore, the facts support the conclusion that Stantack Road on Lamentation Mountain is not a public highway but a private road. It should be noted that if a highway is abandoned, under Connecticut statute, the abutting property owners continue to have an easement of necessity that includes their right to travel over the road and to improve the existing roadbed at their expense and without municipal involvement.

## 2. Middle Road

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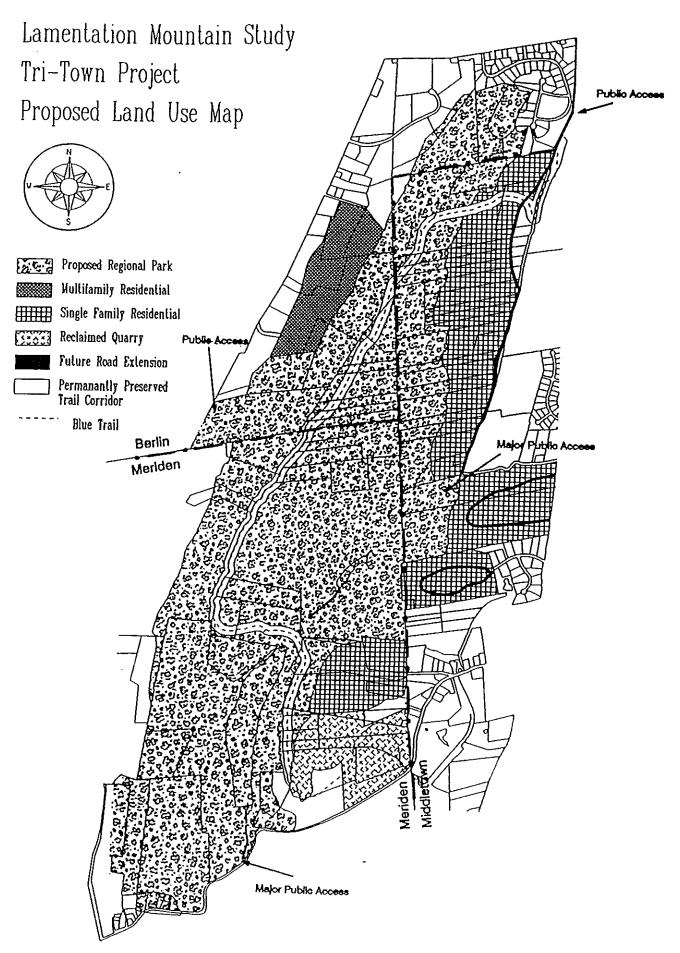
- a. <u>Dedication</u> Shipman & Goodwin LLP found no evidence that an owner ever dedicated Middle Road on Lamentation Mountain for use by the public.<sup>3</sup>
- b. Acceptance Dedication is only effective when acceptance has occurred.

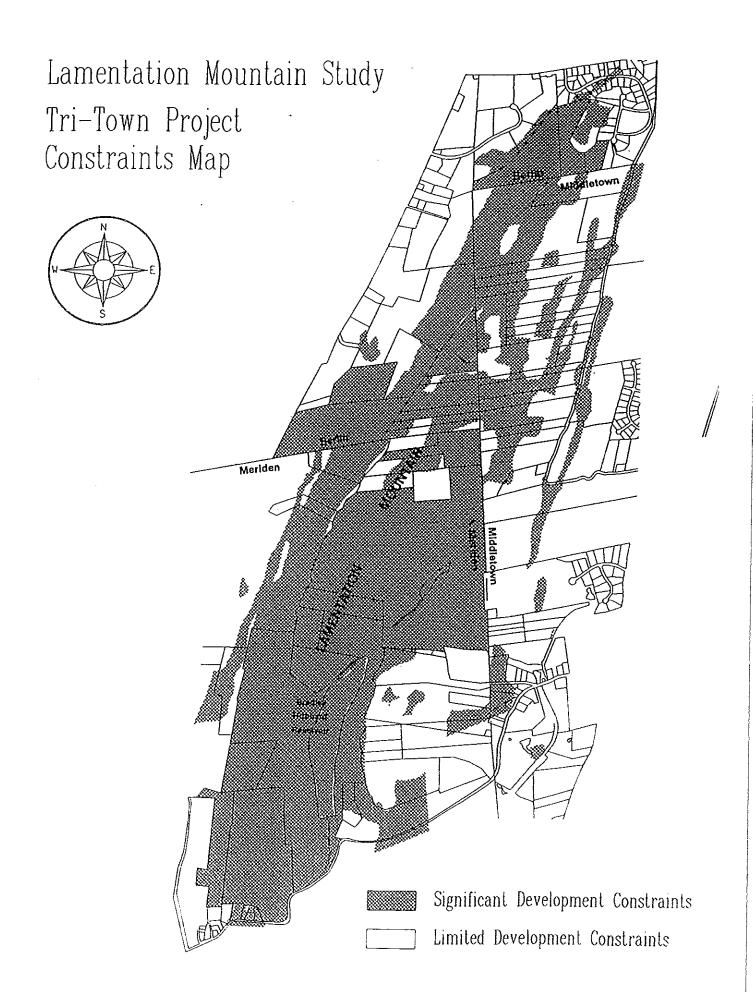
  Since the road was never dedicated, the city and the public cannot have accepted it.

  Alternatively, there is no evidence that the municipality has formally accepted this road.

  Further, the city has not demonstrated any activity that would support an implied acceptance. The city has not cleared debris, paved, placed street signs, plowed, installed sewers, or exerted control over this road. Also, the general public has not accepted this road. The general public's use is limited to occasional hikers, mountain bikes and off road vehicles. As in Ventres, this use does not indicate an implied acceptance. Therefore, Middle Road on Lamentation Mountain is not a public highway.

<sup>&</sup>lt;sup>3</sup> D.O.T. map shows a different Middle Street. This street is in the City of Middletown –Streets Vol. 2: described as "Location: Country Club Road north to Berlin Town Line". This description is consistent with the Middle Street on the D.O.T. map, which is considerably east of the Middle Road on Lamentation Mountain, intersecting with Country Club Road and running north into Berlin. See Exhibit J.





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